



# VIRTUALIZATION ASSESSMENT SERVICE

## WHAT IS IT?

The Virtualization Assessment is a 4–5 day fixed price engagement that analyzes your IT infrastructure and delivers recommendations on how virtualization can increase your quality of service and decrease your total cost of ownership.

## WHAT DOES IT DO?

The Virtualization Assessment analyzes factors such as server utilization, server consolidation, application failover, application isolation, memory, network, storage, security, and more.

## WHY SHOULD I CARE?

Virtualized operating systems, storage, and management can significantly reduce the cost of providing IT services and increase the quality of services offered. Red Hat further helps you reduce total cost of ownership by including virtualization capability as part of the Red Hat Enterprise Linux Advanced Platform subscription and by providing modular services that enable you to implement what need at your own pace. This low cost, short duration service will give you a roadmap detailing implementation costs, as well as how the different aspects of virtualization can reduce your total cost of ownership, thus enabling you to make an informed decision on how to proceed.

## DELIVERABLES

### Virtualization Strategy Roadmap

A report detailing your current IT environment and the impact of virtualization in terms of hardware, software, staffing, and support costs, as well as quality of service and security. It also includes projected implementation costs including subscription, consulting, and training.

### Knowledge Transfer

Red Hat certified consultants provide full knowledge transfer, review Virtualization Assessment Report findings, and make recommendations for additional training in order to ensure full operational efficiency for your virtualized IT environment.

### Confidence

Knowing the approximate duration and cost of a virtualization project lets you accurately and confidently project net improvements to total cost of ownership and return on your IT investment.

## SCOPE

The Virtualization Assessment Service is a 4 - 5 day, fixed price engagement with a scope of one physical to virtual (P2V) migration assessment. More complex environments may require additional time. One Red Hat Certified Consultant with virtualization and infrastructure expertise will perform the work at the customer's site, manage all stages of the engagement, provide full knowledge transfer, and complete any necessary documentation.



## REQUIREMENTS

This project relies on having ready access to the personnel responsible for the IT infrastructure and applications under consideration for virtualization. It is critical that these individuals be involved in the planning phases of the project and available for information and assistance in later phases. More specifically, the customer will need to provide access to one or more of the following:

- **Project sponsor:** This person is the ultimate sign-off authority at the client, provides the high-level overview of long-term goals and objectives, and is typically an IT director.
- **Project manager:** This individual acts as the direct contact with Red Hat's technical consultant, manages the day-to-day client side activities, and ensures the timely delivery of information required for the project.
- **IT and other staff :** These people provide the information about the client's IT infrastructure and future requirements. Resources from development, operations, planning, purchasing, accounting, or finance may be incorporated into the project team or accessed via the project manager as appropriate.

## FOR MORE INFORMATION

For more information on the Virtualization Assessment Service or any Red Hat professional service offering, please contact your Red Hat sales representative or visit:

[redhat.com/services/professionalservices/](http://redhat.com/services/professionalservices/)

## RED HAT SALES AND GENERAL INQUIRIES

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