



# ENTERPRISE ARCHITECT SERVICES

### WHAT IS IT?

An Enterprise Architect is an elite Red Hat or JBoss Certified Consultant with deep open source experience and expertise. In addition to open source expertise, Red Hat Enterprise Architects also specialize in either Java middleware or operating systems and infrastructure.

### WHAT DOES IT DO?

Available on an hourly or dedicated basis, Enterprise Architects deliver expert solution planning and architectural review services on-site at the customer’s location, as well as knowledge transfer on proven open source best practices and methodologies.

### WHY SHOULD I CARE?

Dedicated Enterprise Architects are invaluable for critical projects, large scale deployments, or straightforward staff augmentation. They develop a thorough understanding of your middleware and/or infrastructure environment, business issues, product usage, and technical requirements. As a “go-to” open source expert, they ensure the proper architecture and technology decisions are made at the beginning of a project, thus eliminating the costly mistakes that can dissolve expected ROI. They also offer significant financial flexibility because they deliver architectural expertise without the long-term commitment.

DELIVERABLES	
<b>Solution planning</b>	Expert open source architecture, Java middleware, and/or infrastructure planning services. Enterprise Architects are at your disposal to deliver expert open source architecture and solution planning services. Where does open source make sense? Where does it fit with closed source or proprietary software? Red Hat Enterprise Architects leverage proven methodologies and best practices to answer these questions specifically for your business to help you make the right decision and maximize the value of open source to your enterprise.
<b>Knowledge transfer</b>	On-site presence and immediate interaction brings the vast knowledge you expect from Red Hat to your ad hoc meetings, planning sessions, and informal training.
<b>Security reviews</b>	Enterprise Architects can provide detailed reviews of security policies for new and existing open source environments.
<b>Value</b>	Leverage elite open source experts without a long-term commitment to maximize value and minimize costs.



## SCOPE

Enterprise Architect services are available on an hourly basis, but are typically retained on a dedicated basis. Uniquely qualified to demonstrate how best to leverage an open source architecture, Red Hat Enterprise Architects are elite consultants who will perform the work, manage all stages of the engagement (day-to-day and long-term projects), provide full knowledge transfer, and complete any necessary documentation for solution planning and overall architecture projects that leverage open source software. Projects may also include closed source software in addition to open source software.

## REQUIREMENTS

The customer may need to provide access to one or more of the following:

- Project sponsor: This person is the ultimate sign-off authority for at the client, provides the high level overview of long-term goals and objectives, and is typically an IT Director.
- IT manager: This individual is the direct contact with the Enterprise Architect, manages short-term goals, and ensures the timely delivery of information required for ongoing projects and assignments.
- IT and other staff: These people interact with the Enterprise Architect on a daily basis. They provide information about the client's IT infrastructure and work with the Enterprise Architect to complete ongoing projects. Resources from development, operations, planning, purchasing, accounting, or finance may also be involved.

## FOR MORE INFORMATION

For more information on an Enterprise Architect services, or services for any of the Red Hat or JBoss Enterprise products, contact your Red Hat sales representative or visit:

[redhat.com/services/professionalservices/](http://redhat.com/services/professionalservices/)

## RED HAT SALES AND GENERAL INQUIRIES

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