

ENTERPRISE MIGRATION AND DEPLOYMENT SERVICE

Today's IT industry faces the challenges of supporting more resources with fewer dollars, stagnant performance from legacy equipment, and the high costs of proprietary software and hardware. More and more Fortune 500 companies are solving these problems by migrating to Red Hat® Enterprise Linux®. Red Hat Enterprise Linux offers a progressive solution, the freedom of choice for hardware and software, and an unmatched ability to scale at lower costs.

Many companies have already made the migration. For those companies considering this important move and for those just starting their migration, Red Hat can help make the transition as smooth as possible. Red Hat's Professional Services team offers the experience and the expertise to determine the Linux strategy that will work best for your environment.

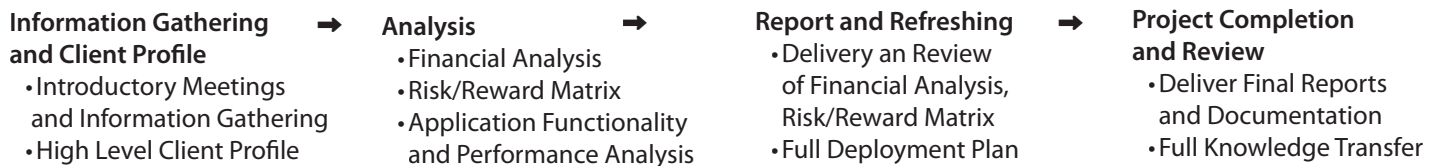
More specifically, the Enterprise Migration and Deployment Planning Service helps enterprise customers determine when, where, and how to most effectively deploy Linux®. This includes analyzing the financial, functional, operational, and risk characteristics of various deployment opportunities and reaching a risk/reward-based go/no-go decision. The end result is a project plan that outlines the deployment or migration plan with a comprehensive report detailing expected risks and benefits.

RESULTS

Engaging Red Hat Professional services for the Enterprise Migration and Deployment Service offers numerous benefits. Specific examples include:

KNOWLEDGE	Red Hat consultants perform a full review of your existing technical infrastructure and your current technology spending plan. Knowledge equals power.
CUSTOM ANALYSIS	Armed with a comprehensive overview of your environment, consultants deliver a full analysis that addresses the potential cost savings, software availability, technology considerations, price/performance benefits, and migration viability of Linux based solutions for each class of IT system or application domain in your organization.
IS LINUX RIGHT FOR MY ORGANIZATION?	Linux cost savings are well documented, but like any technology, it's not a universal panacea. Is it right for your specific organization? How, where, and when should it be deployed? Red Hat experts will provide the answers.
RETURN ON INVESTMENT	As Linux adoption steadily increases, so does validation of its price/performance benefits. But savvy IT managers don't blindly embrace any technology without fully investigating all possible angles. The Enterprise Migration and Deployment Service quickly pays for itself, as Red Hat consultants provide a comprehensive study detailing cost-saving opportunities for specific application domains and system classes. High return, no guesswork.
FULL KNOWLEDGE TRANSFER	Red Hat consultants provide full knowledge transfer and recommendations for additional training in order to ensure full operational efficiency for your Linux environment.

STRUCTURE



RESOURCES PROVIDED BY RED HAT

Red Hat's Professional Services team offers the experience and the expertise to determine the strategy that will work best for your environment. Our consultants consist of deep subject matter experts with many years experience delivering Red Hat and open source solutions in an enterprise environment. The experience uniquely qualifies this team to demonstrate how to leverage an Open Source Architecture. For the Enterprise Migration and Deployment Service, Red Hat will provide the following:

- Technical Consultant: performs the work, manages all stages of the engagement (day-to-day and long-term projects), provides full knowledge transfer, and completes any necessary documentation.

RESOURCES PROVIDED BY CUSTOMER

This project relies on having ready access to the personnel responsible for the development, deployment, and production support of the applications in question. It is critical that these individuals be involved in the planning phases of the project and available for information and assistance in later phases.

More specifically, the customer will need to provide access to one or more of the following:

- Project Sponsor: This person is the ultimate sign-off authority at the client, provides the high-level overview of long-term goals and objectives, and is typically an IT Director.
- Project Manager: This individual acts as the direct contact with Red Hat's technical consultant, manages the day-to-day client side activities, and ensures the timely delivery of information required for the project.
- IT and other staff: These people provide the information about the client's IT infrastructure and future requirements. Resources from development, operations, planning, purchasing, accounting, or finance may be incorporated into the project team or accessed via the Project Manager as appropriate.

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