RED HAT TRAINING AND CERTIFICATION

TECHNOLOGY IS MOST VALUABLE WHEN YOU KNOW HOW TO USE IT

Your team is your most valuable asset. By investing in the expertise of your staff, you can ensure optimal system performance, enhance productivity, and mitigate risk. Hands-on training from Red Hat gives your employees the tools they need to maximize your open source technology investment and keep the IT organization running at optimal performance.

ELIMINATE SKILL SET BARRIERS TO OPEN SOURCE DEPLOYMENTS

Open source adoption is on the rise for its ability to carve out IT costs for organizations. And yet, many organizations still struggle with having the skills in-house to migrate and deploy open source technologies successfully. Red Hat Training removes any knowledge barriers to help your organization fully optimize open source solutions.

TRAINING IMPROVES PRODUCTIVITY

Did you know that an engineer who is Red Hat trained and certified can manage more servers than those who aren't? They're also able to quickly and effectively troubleshoot problems. To get the most from your Red Hat open source solutions, you need professionals who are trained to manage them. When you include Red Hat training as part of your deployment and maintenance strategy, you can maximize the value of your open source investment and reach new productivity heights.

Estimate your training ROI with our Interactive Training ROI Calculator: **https://www.redhat.com/training/corporate/roi_calc.html**

REALIZE THE POTENTIAL OF YOUR STAFF AND YOUR TECHNOLOGIES WITH RED HAT TRAINING

- Successfully deploy new open source technologies

- Solve routine and challenging problems in less time

- Better manage internal resources with a cross-trained staff

- Develop a team that has the knowledge necessary to provide ongoing value to the organization

- Permeate best practices within your IT organization for improving efficiencies

- Reduce turnover by giving your staff the challenges and training they need to stay competitive

RED HAT BEST-IN-CLASS TRAINING

Red Hat Training delivers more than 30 Red Hat Enterprise Linux and JBoss Enterprise Middleware courses offered in classroom, corporate on-site, and online settings. Our award-winning courses are taught by certified instructors and include hands-on labs and performance-based testing. This means your team will acquire the real world skills that IT professionals need to manage successful open source infrastructures.

And Red Hat is leading the pack in open source curriculum and certifications. In fact, IDC recently ranked Red Hat as the overall leader in training and certification in its competitive analysis, IDC MarketScape: Worldwide IT Education and Training 2009 Vendor Analysis. This third-party study assessed OEMs who offer training, ranking them on capabilities, strategies, and vision.

www.redhat.com

RED HAT CERTIFICATIONS

Red Hat Certified Technician (RHCT)	Ideal initial certification for those transitioning from non-UNIX®/ Linux environments.
Red Hat Certified Engineer (RHCE)	For professionals who set up, configure, troubleshoot, and manage Red Hat Enterprise Linux systems.
Red Hat Certificates of Expertise	Demonstrates specialized knowledge in particular areas of system administration.
Red Hat Certified Data Specialist (RHCDS)	Advanced skills and knowledge for building reliable, available, scalable, and manageable solutions in mission-critical datacenter environments.
Red Hat Certified Security Specialist (RHCSS)	Advanced skills in using Red Hat Enterprise Linux, SELinux, and Red Hat Directory Server to meet the security requirements of today's enterprise environments.
Red Hat Certified Architect (RHCA)	For senior Linux system administrators responsible for deploying and managing many systems in large enterprise environments. Demonstrates a high level of proficiency using Red Hat tools to build scalable, reliable, and manageable systems for enterprise environments.
JBoss Certified Application Administrator (JBCAA)	Skills and knowledge to install, configure, manage, and troubleshoot a JBoss Enterprise Application Platform. The only performance-based certification in its class.

RED HAT CERTIFICATIONS: PROVEN COMPETENCIES THROUGH PERFORMANCE-BASED TESTING

With nearly 75,000 Red Hat certified professionals spanning 162 countries, Red Hat certifications are touted as one of the best in the industry. That's because Red Hat's performance-based testing requires more than simple memorization. It requires the ability to perform the tasks required in actual IT environments.

Red Hat offers a full hierarchy of credentials to provide a comprehensive and flexible program required by the most competitive enterprise IT organizations. Our award-winning certifications include entry-level and intermediate system administration credentials—Red Hat Certified Technician (RHCT) and Red Hat Certified Engineer (RHCE); advanced level credentials—Certificates of Expertise, Red Hat Certified Data Specialist (RHCDS), Red Hat Certified Security Specialist (RHCSS) and Red Hat Certified Architect (RHCA); and our newest addition, JBoss Certified Application Administrator (JBCAA).

WAYS TO TRAIN

Whether you need to train an individual or a whole team of IT professionals, Red Hat offers a variety of courses, delivery methods, and customized solutions to give you the training your team needs while keeping costs down.

Training together

Training teams together is a proven way for IT staff to maximize the performance, savings, and management of an open source solution. Red Hat offers the most up-to-date, complete program of training for your IT staff, whether it's at your facility, at one of our training venues, or hosted in a virtual environment. On-site training is available for each of the 30+ Red Hat and JBoss training courses with course customization options available. And when your team participates in classes together, the group benefits with improved team collaboration.

To learn more, visit **https://www.redhat.com/training/corporate/onsite.html**. For pricing and further information about our corporate training solutions, contact a Red Hat Training specialist at training_sales@redhat.com or 1-866-626-2994, option 2.

Individual training

Red Hat delivers more than 30 Red Hat Enterprise Linux and JBoss Enterprise Middleware courses to individuals in classroom and online settings. Classroom courses are offered regularly in 45+ locations across North America. Virtual Training and self-paced eLearning options provide the same technical content as classroom courses in flexible online training environments. All Red Hat industry-acclaimed courses are developed by subject matter experts, taught by certified instructors, and include hands-on labs.

For a full schedule of Red Hat Training courses, visit **redhat.com/courses**.

Savings

Red Hat Training offers several flexible savings options, including multi-student discounts and bundled savings that align with your team's training needs. Read more about these training specials at redhat.com/explore/specials/.

RED HAT TRAINING UNITS: TRAINING MANAGEMENT SIMPLIFIED

Red Hat Training Units offer you the simplest way to purchase training for your team while locking in savings. Red Hat Training Units are pre-paid credits that can be redeemed for Red Hat Training offerings and can be purchased directly from Red Hat or a Red Hat partner.

These pre-paid credits give you the flexibility to purchase Red Hat Training in advance and allocate your investment throughout the year. When paired with volume discounts, our training units are a great way to maximize your training budget.

The amount of training you need depends on your environment and can vary based on your staff's current experience level, the number of planned servers per administrator, and the Red Hat solution you are deploying.

Contact Red Hat Sales for more information and a quote at 1-888-REDHAT1.

TRAINING UNIT VOLUME DISCOUNT

NUMBER OF TRAINING UNITS	DISCOUNT	ESTIMATED # OF COURSES	TOTAL SAVINGS RANGE
0 - 39	None	0 - 4	$0
40 - 79	5%	4 - 9	$600 - $1,185
80 - 169	10%	9 - 21	$2,400 - $5,070
170 - 339	15%	21 - 42	$7,650 - $15,255
340+	20%	42+	$24,000+

IMPROVE PRODUCTIVITY, RAMP UP TEAM SKILL SETS, OPTIMIZE PERFORMANCE

See why Red Hat Training is a critical strategy that helps you realize the full potential of your open source technologies and your team. Visit redhat.com/training today to explore our full schedule of courses as well as our training resource center, which provides interactive assessment tools, taste of training videos, and eLearning demos.

Ready to train?

Red Hat training specialists can you help identify your staff training needs. Contact a Red Hat training specialist at training_sales@redhat.com or by phone at 1-866-626-2994, option 2 to customize a corporate training plan for your needs.

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Get the latest information on new course offerings, certification news, and promotions with this monthly e-newsletter. Subscribe today at **redhat. com/training.**

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