Who We Are

Let DLT Solutions help your government agency or business overcome real-world challenges through its broad selection of best-in-class information technology products and superior services available on your procurement vehicle of choice.

The same vendor-centric model on which DLT was founded in 1991 still holds true today. DLT carries only the top software and hardware manufacturers in each market segment and distinguishes itself by focusing our efforts on obtaining deep subject matter expertise and process integration with those world-class manufacturers.

DLT Offerings

DLT’s divisions are centered on its core competencies and include:

- Enterprise Applications
- Enterprise Platforms
- Information Assurance
- Infrastructure and Peripherals
- Autodesk® Government
- Professional Services

Distinctions

- Oracle’s Largest Reseller in the World and Largest Government Reseller
- Autodesk’s Largest Government Partner

Enterprise Applications

DLT is the trusted source for the complete Oracle suite of data-centric solutions, including database, Oracle Fusion Middleware and packaged applications. Our packaged applications offerings include eBusiness Suite, Peoplesoft, J.D. Edwards® and Siebel. We also offer application solutions from leading vendors such as Symantec®, Quest Software®, Logical Apps®, and 170 Systems®. For a complete list of our enterprise application partners, visit www.dlt.com.

DLT Solutions is also proud to be one of the largest resellers of Oracle Consulting Services (OCS) from Oracle USA. DLT supports federal, state, and local government customers with consulting solutions that include full lifecycle software services from planning to deployment.

Enterprise Platforms

DLT offers Enterprise Platform Solutions for advanced computing from industry leaders including Red Hat, provider of the most trusted Linux system available to government agencies; Zenoss, open source network management and monitoring solutions; HP, provider of powerful and flexible servers built for government agencies; and Network Appliance, provider of scalable storage solutions and SANs.

Information Assurance

In today’s world, secure backup and archiving of data is a requirement, as is ensuring the security and availability of the systems and the data. These IT functions, once independent, are increasingly blended into Information Assurance Solutions where data security and storage management are now one discipline.

DLT strives to offer the best Information Assurance solutions from world-class manufacturers such as Symantec, Network Appliance™ (NetApp®) and Quantum, among others.
Infrastructure and Peripherals

DLT Solutions delivers unique infrastructure and peripherals solutions that help you get more from your agency’s existing software investment. Solution areas from market-leading firms such as Quest Software®, Nexaweb, HP and Akamai include:

- Database, Application and Infrastructure Management
- Windows and Exchange Management
- Servers, Workstations, and Notebooks
- Web 2.0 design tools and application acceleration products

Autodesk Government

As Autodesk’s Master Government Reseller, DLT Solutions has teamed with Autodesk to provide public sector customers with integrated 2D and 3D digital design mapping/GIS solutions, civil engineering software, simulation software, and collaboration solutions. DLT identifies your agency’s challenges, facilitates a partnership with an experienced local Autodesk reseller, and implements a technology solution – including training, support, products and services – that delivers the highest return on your investment.

Professional Services

In addition to selling manufacturer-provided support and services from all its vendors, DLT Solutions brings value to its public sector customers through DLT Professional Services, which includes DLT Field Engineering, the 24×7 DLT Service Center, and Oracle Consulting Services.

DLT Field Engineering helps you solve the most complex challenges facing your agency. By utilizing a large engineering team, globally located, we provide a wide range of services to fit your specific needs.

Domain expertise includes:

- Storage, Replication, Backup & Clustering
- Disaster Recovery & Continuity of Operations
- Email Archiving & Mail Management
- Data Center Services & Data Migrations

Through years of experience providing technical advice and services to its government customers, DLT brings special insight into the support issues of its customers. That’s why in 2005, Symantec authorized DLT to become part of its Technical Support Partner Program (TSPP), making DLT the only Symantec-endorsed government partner for 7 x 24 technical support.

• Largest Government Reseller of Veritas Software (now from Symantec®)
• Quest Software’s Largest Government Partner and Largest Reseller in the U.S.
• Quantum’s Largest Government Partner and Largest Reseller in the U.S.
• Red Hat’s Largest Government Reseller
Procurement and Contracts

DLT Solutions differentiates itself with outstanding procurement services. It stands apart from other resellers by offering one-hour quote turn-around, pre-sales configuration support and fast, flexible ordering. In addition, DLT continuously works to offer all its products and services on your procurement vehicle of choice.

DLT’s portfolio of contracts is constantly expanding and currently includes multiple government-wide acquisition contracts (GWACs), state and local vehicles, and agency BPAs. In addition, your agency can always access special status entities when needed because DLT has teaming arrangements with multiple 8(a), HUBZone, ANC and SDB firms.

If you do not see your procurement vehicle of choice listed here, please speak with your DLT representative or visit www.dlt.com/contracts.

Company-Wide Contracts

- GSA Schedule GS-35F-4543G
- ECS III 263-03-D-0565
- Commonwealth of Virginia (VITA) - DLT - VA-030700-DLT (Wave I)
- Maryland – COTS 050B7800012
- Maryland – HW 050B7800023
- State of California (California Multiple Award Schedule) CMAS#3-99-70-1047A
- State of Ohio 533192-2
- State of TX (CISV) (Certified Vendor) 1541599882000

Awards & Recognition

- 2007 VARBusiness Top 100 Government Integrators
- 2007 Federal Times Top 100 Contractors
- 2006 Federal Computer Week Top 74 Systems Integrators
- 2006 Federal Computer Week Top 140 Schedule 70 contractors
- 2006 Washington Technology Top 100 Federal Prime Contractors
- 2006 VARBusiness 500
- 2006 Government VAR 100
- 2006 Symantec U.S. VAR of the Year
- 2005 Washington Technology Top 100 Federal Prime Contractors
- 2005 VARBusiness 500
- 2005 Federal Computer Week Top 50 GSA Schedule 70 Contractors