

# xPAAS Track

Menny Tsarfaty  
Solution Architect, Manager  
Red Hat

# Agenda

- xPAAS – Red Hat
- E&M Cloud Offering based on Red Hat Cloud Suite
- Innovation, Not Infrastructure: Google Cloud
- The Enterprise Cloud Overview: Microsoft & Red Hat Partnership
- Live Demo: Red Hat OpenShift Container Platform
- Live Demo: Mobile Application Platform, Red Hat MBaaS



# xPAAS and Container

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# Agenda

- Why do we need it
- What does it mean PAAS ... And xPAAS
- Red Hat solutions and platform
- Some use cases : Mobile, IoT, DevOps
- Customer use case and value



# The market have been changed

A disruptive innovation is an **innovation** that helps **create a new market and value network**, and eventually disrupts an existing market and value network (over a few years or decades), displacing an earlier technology. The term is used in business and technology literature to describe **innovations that improve a product or service in ways that the market does not expect**, typically first by designing for a different set of consumers in a new market and later by lowering prices in the existing market.

Source: Wikipedia

1.3M

Apps  
for iPhone

160B

Emails Daily  
97% Spam.

4.3B

Google  
Searches Daily.

90%

Texts Read  
in 3 Minutes.

200m  
Tweets  
daily

1.1M

Apps  
for Android

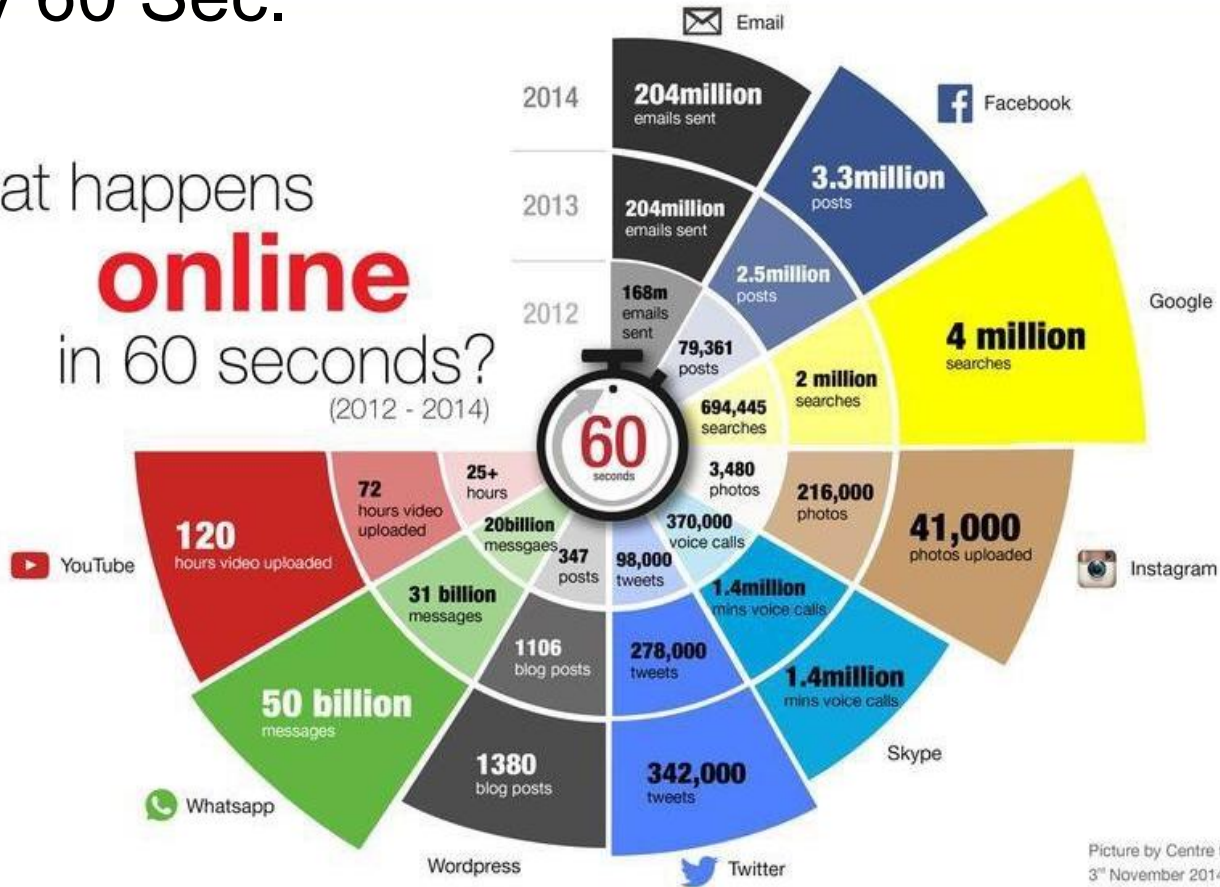
40  
Zeta  
data  
By 2020

3.9

Devices  
per Person.

# Every 60 Sec.

What happens  
**online**  
in 60 seconds?  
(2012 - 2014)



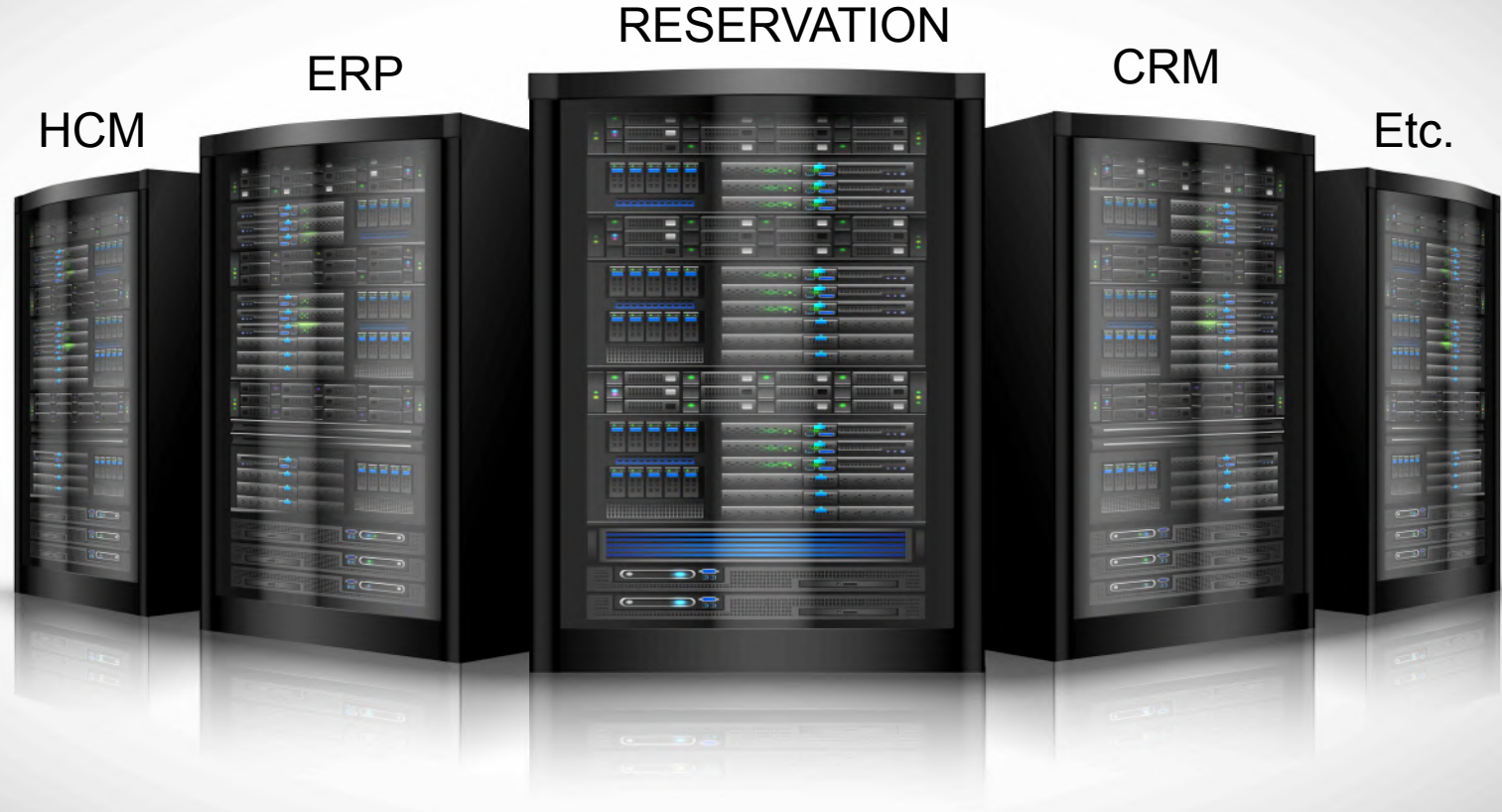
Picture by Centre for Learning and Teaching  
3<sup>rd</sup> November 2014

# Consumerization...



©marketoonist.com

# From Systems of Record





To Systems of Engagement



# It's a Changing World

“By 2017, 70% of mobile professionals will conduct work on personal, smart, mobile devices using at least one form of application containment.”  
Gartner Nov 2014

## From Systems of Record to Systems of Engagement

“39% of all companies and 48% of larger companies are finding it difficult to distribute mobile applications to their workers' devices, and around a half are struggling to apply consistent security policies to their mobile assets.”  
Yankee 451 Nov 2014

# Emergence of Bimodal or 2-Track IT

SYSTEMS OF RECORD
Transactional
Technology-centric
Proprietary
Waterfall
Java & .Net
Physical & Virtual
Monolithic
Web
<b>MODE 1</b>

**process**  
**focus**  
**technology**  
**approach**  
**framework**  
**infrastructure**  
**architecture**  
**application**

SYSTEMS OF ENGAGEMENT
Collaborative
User-centric
Open
DevOps & Agile
Polyglot & Lightweight
Cloud
Microservices
Mobile
<b>MODE 2</b>

# PaaS

Platform as a service (PaaS) is a **category of cloud computing services that**

**“without the complexity of building and maintaining the infrastructure”**

**of appliances), include the network, or as software deployed on a public infrastructure as a service.**

# Gartner - xPAAS

- **Business** innovations demand **agility and event processing** at web scale. New cloud platform

- Business innovations demand **agility and event processing** at web scale. New cloud platform technologies are meeting this challenge, but IT lacks the skills or policies to adopt them.

embedded in SaaS and other offerings — all have an increasing role in cloud architecture.

# Leader in integration solutions

Figure 6 Forrester Wave™: Hybrid<sup>2</sup> Integration: Deep Integration, Q1 '14



Red Hat leader in 3 categories:

- ✓ Deep Integration
- ✓ Cloud Integration
- ✓ Internet of Things (IoT)

This leadership position is reflective of all JBoss Integration Technologies:

- ✓ JBoss Fuse
- ✓ JBoss A-MQ
- ✓ JBoss Data Virtualization

# On A Macro Level

# Platform Companies

Marshall Van Alstyne  
Boston University & MIT





Lets talk on this companies .....

They don't Own/Write the Code

They don't own the Taxi

They don't own the Goods

They don't own the Rooms

**They build Systems of Engagement**

Uber

The world's largest taxi company, owns no vehicles.

Facebook

Alibaba

The world's largest accommodation provider, owns no real estate.

Airbnb

The world's largest accommodation provider, owns no real estate.

Something interesting is happening.  
TOM GOODWIN

wetpaint  
create.let.digital.solutions

/WetpaintMENA

# Lets talk Red Hat



# xPAAS

- ✓ • API Management Services (apiPaaS)
- ✓ • Application Development Services (adPaaS)
- ✓ • Application Platform Services (aPaaS)
- ✓ • Business Analytics Platform Services (baPaaS)
- ✓ • Business Process Management Services (bpmPaaS)
- ✓ • Business Rule Platform Services (brPaaS)
- ✓ • Database Platform Services (dbPaaS)
- ✓ • Data Broker Platform Services (dbrPaaS)
- ✓ • Event-Processing Services (epPaaS)
- ✓ • Function Platform Services (fPaaS)
- ✓ • Enterprise Horizontal Portal Services (Portal PaaS)
- ✓ • In-Memory Data Grid Services (imdgPaaS)
- ✓ • Integration Platform Services (iPaaS)
- ✓ • Internet of Things Platform Services (IoT PaaS)
- ✓ • Managed File Transfer Services (mftPaaS)
- ✓ • Master Data Management Services (mdmPaaS)
- ✓ • Message-Oriented Middleware Services (momPaaS)
- ✓ • Mobile Back-End Platform Services (mbPaaS)





# PAAS lets you accelerate app delivery

## Craftwork

### Physical

#### How to Build an App:

1. Have Idea
2. Get Budget
3. Submit hardware acquisition request
4. Wait
5. Get Hardware
6. Rack and Stack Hardware
7. Install Operating System
8. Install Operating System Patches
9. Create user Accounts
10. Deploy framework/appserver
11. Deploy testing tools
12. **Code**
13. Test
14. Buy and configure Prod servers
15. Push to Prod
16. Launch
17. Order more servers to meet demand
18. Wait...
19. Deploy new servers
20. Etc.

### Virtualized

#### How to Build an App:

1. Have Idea
2. Get Budget
3. Submit VM Request request
4. Wait
5. Deploy framework/appserver
6. Deploy testing tools
7. **Code**
8. Test
9. Configure Prod VMs
10. Push to Prod
11. Launch
12. Request VMs to meet demand
13. Wait
14. Deploy app to new VMs
15. Etc.

## Assembly Line

### With PaaS

#### How to Build an App:

1. **Have Idea**
2. **Get Budget**
3. **Code**
4. **Test**
5. **Launch**
6. **Automatically Scale**

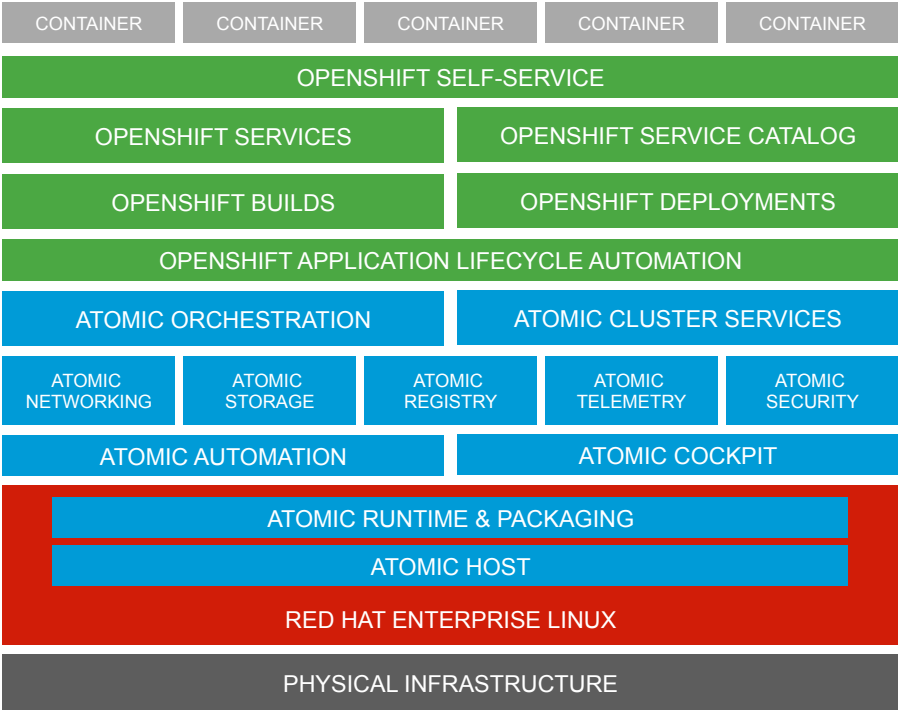


# An integrated PaaS solution

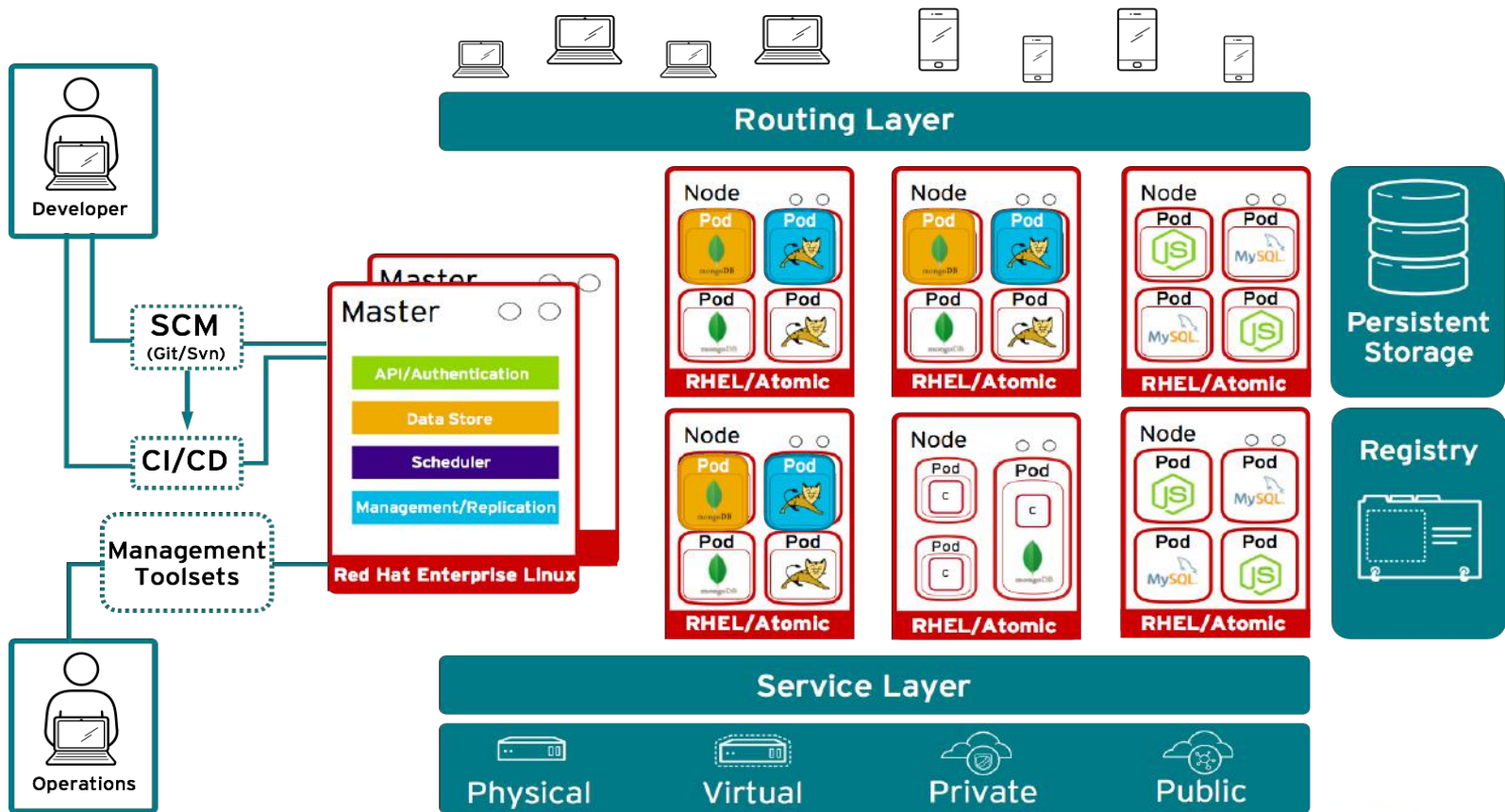
Container based PaaS combine engine & orchestration to provide high level end-user value.

- **Enterprise-grade user management**
  - **Authentication** / Quotas
  - Multi-User Collaboration
  - **Self Service portal**
  - CLI / Web UI / API
- **Developer oriented**
  - Build Automation & **Source-to-Image**
  - **Manage release cycles**
  - Integration with **Existing CI & Build Systems**
  - Deployment Automation & Regions / Zones
- **On demand Infrastructure service**
  - SSL Termination
  - Load balancer / SGBD / Etc

# OpenShift 3



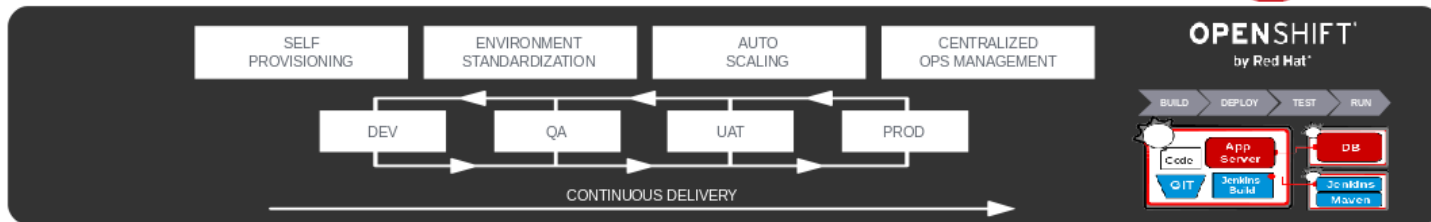
# Developers, Testers access OpenShift via web, CLI or IDE





# OpenShift value proposition

Bring Continuous Delivery to increase go-to market



IDEA



**Developers & Test engineers**

- Self-service
- Simplified process for new environment
- Don't care about underlying infrastructure
- CI capabilities
- Standardized deployments

**IT operations**

- Standardized & Automated platform
- Maximized resources utilization
- Automated scalability & elasticity
- Supported software
- Secured-multitenancy deployments
- Unified management

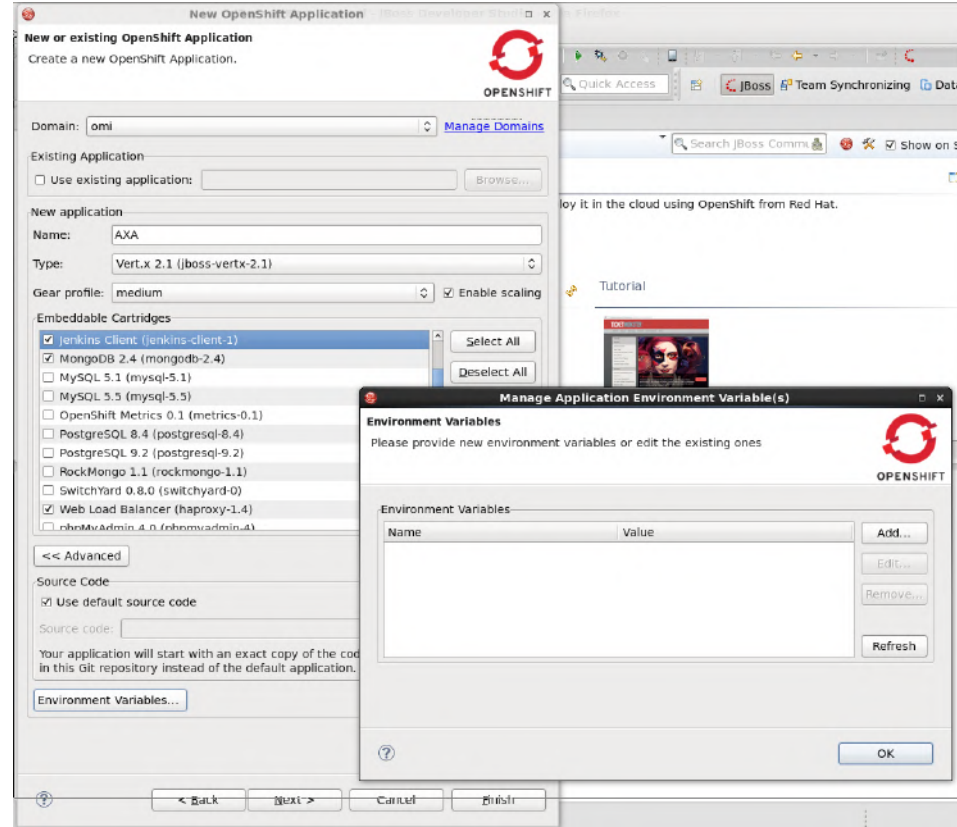
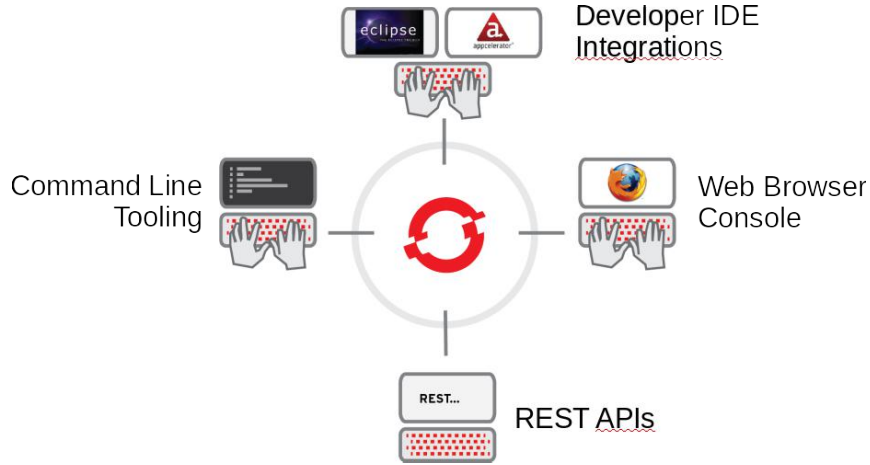
PRODUCT FEATURE



**Business & Management**

- Faster go to Market
- Reduced costs
- Pay as you go
- Charge-back
- Quality of Service

# Use best suited tool to develop and manage your applications



**# Create App**

```
$ rhc app create -a javasample -t jbossas-7
```

**# Add MongoDB**

```
$ rhc app cartridge add -a javasample -c mongodb-2.0
```

# PaaS extensibility with large 3rd Party ecosystem

Bring the best of community and partners software and tools in OpenShift marketplace



Community

Messaging

Data Stores

Monitoring

Email

Scheduling

Search

Utilities

Mobile

VERT.x

## Vert.x

High performance application platform for the JVM.

Enables you to write scalable, asynchronous, web enabled applications in Java, JavaScript, CoffeeScript, Ruby, Python or Groovy [Learn More](#)



## Searchly Elasticsearch

Search Made Simple. Powered-by Elasticsearch

Search Made Simple - Powered By Elasticsearch [Learn More](#)



## Memcached Cloud

Enterprise-Class Memcached for Developers

A fully-managed cloud service for hosting and running your Memcached in a reliable and fail-safe manner. [Learn More](#)



## AppDynamics

The world's best application monitoring for web and mobile applications.

If your business runs on software, Application Intelligence is for you. Get real-time insight from your applications—how they're being used, how they're performing, where they need help. This is true Application Intelligence for your digital business. The world's best monitoring for web and mobile applications. [Learn More](#)



## BlazeMeter

The JMeter Load Testing Cloud

BlazeMeter is a self-service, web and mobile load testing platform (PaaS) providing developers an enterprise grade, out-of-the-box load testing solution. 100% compatible with Apache JMeter™. [Learn More](#)

And many more....



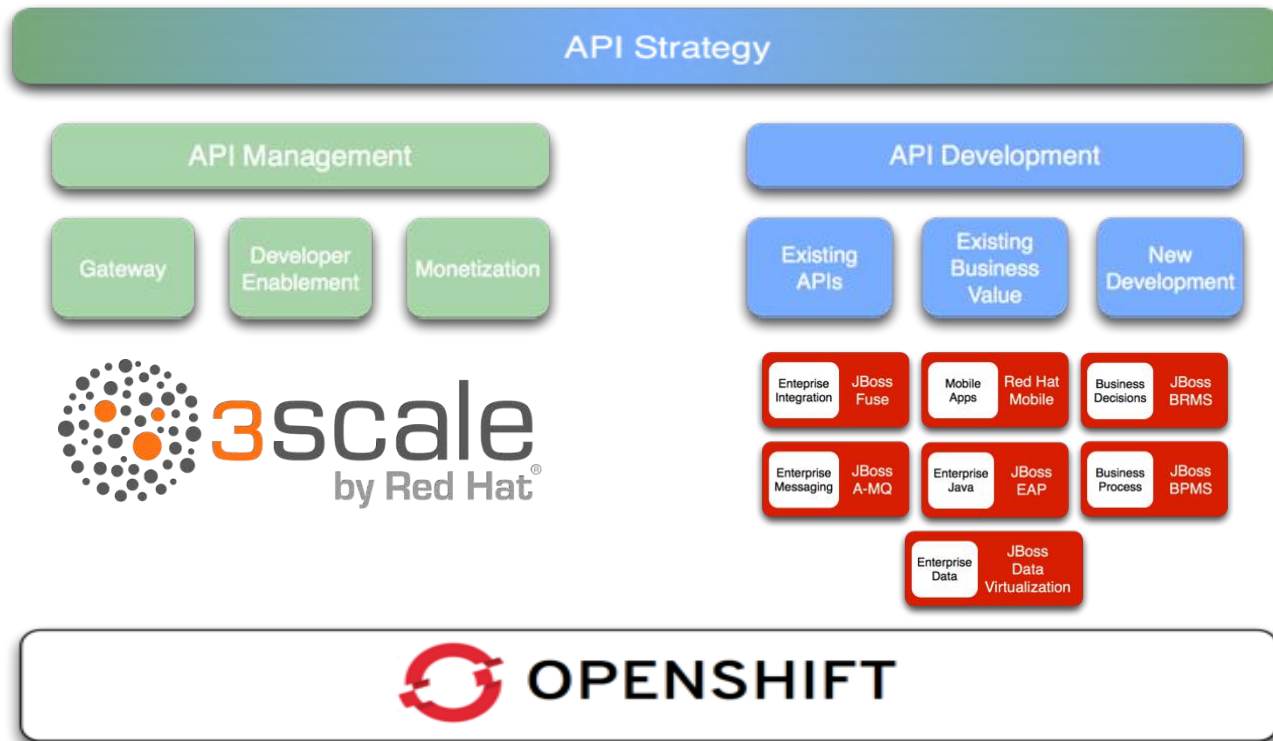
# API Management

# Creating & exposing APIs is the tip of the iceberg



- Metering and Billing
- Security & Authentication
- Documentation Portal
- Scalability & Policies
- Monitoring
- Version Control
- Lifecycle Management
- Provisioning & Alerts
- Testing

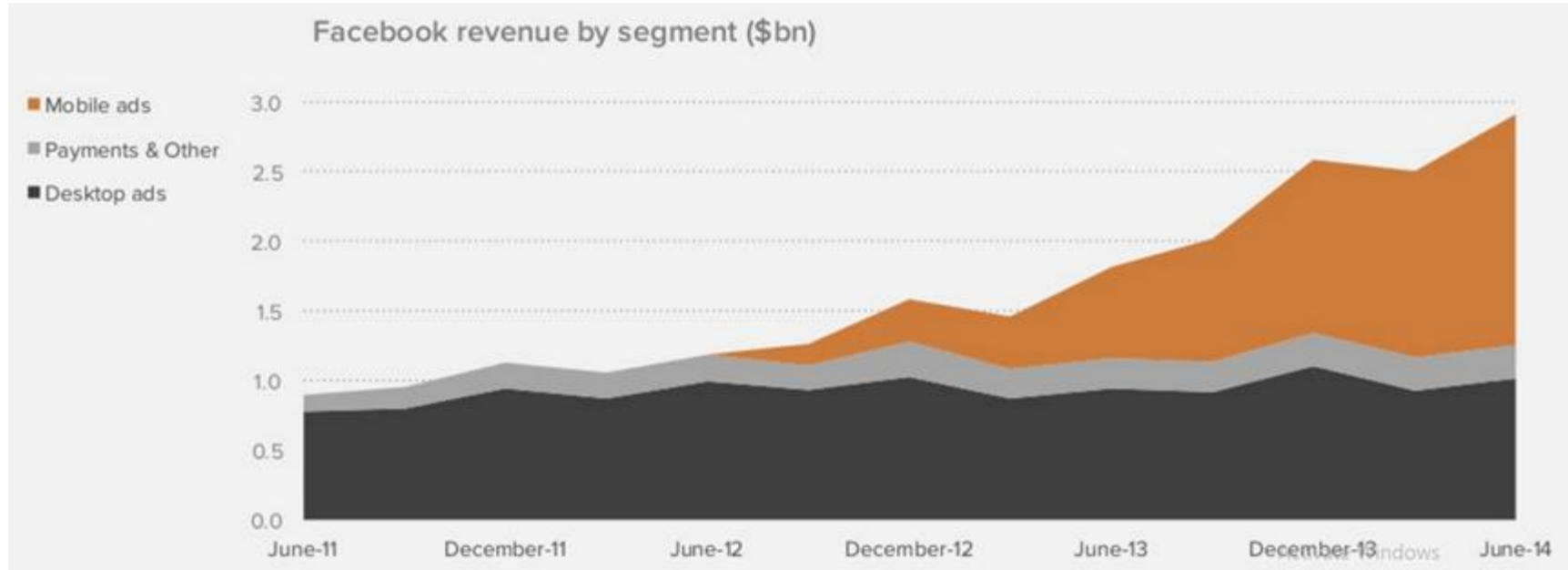
# Building an API Strategy with Red Hat 3scale





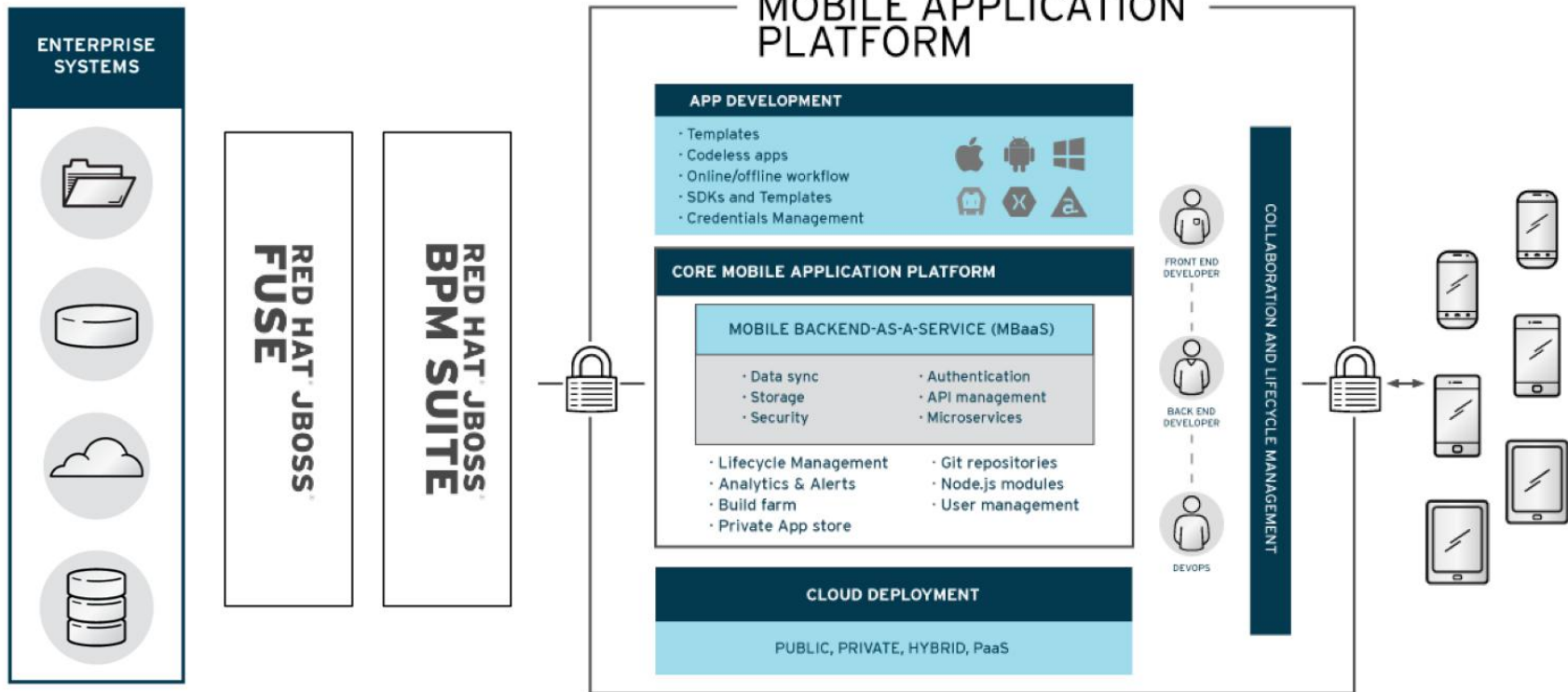
FEEDHENRY™  
**RED HAT®**  
MOBILE

# Facebook Doubled the Mobile Ad. Revenue



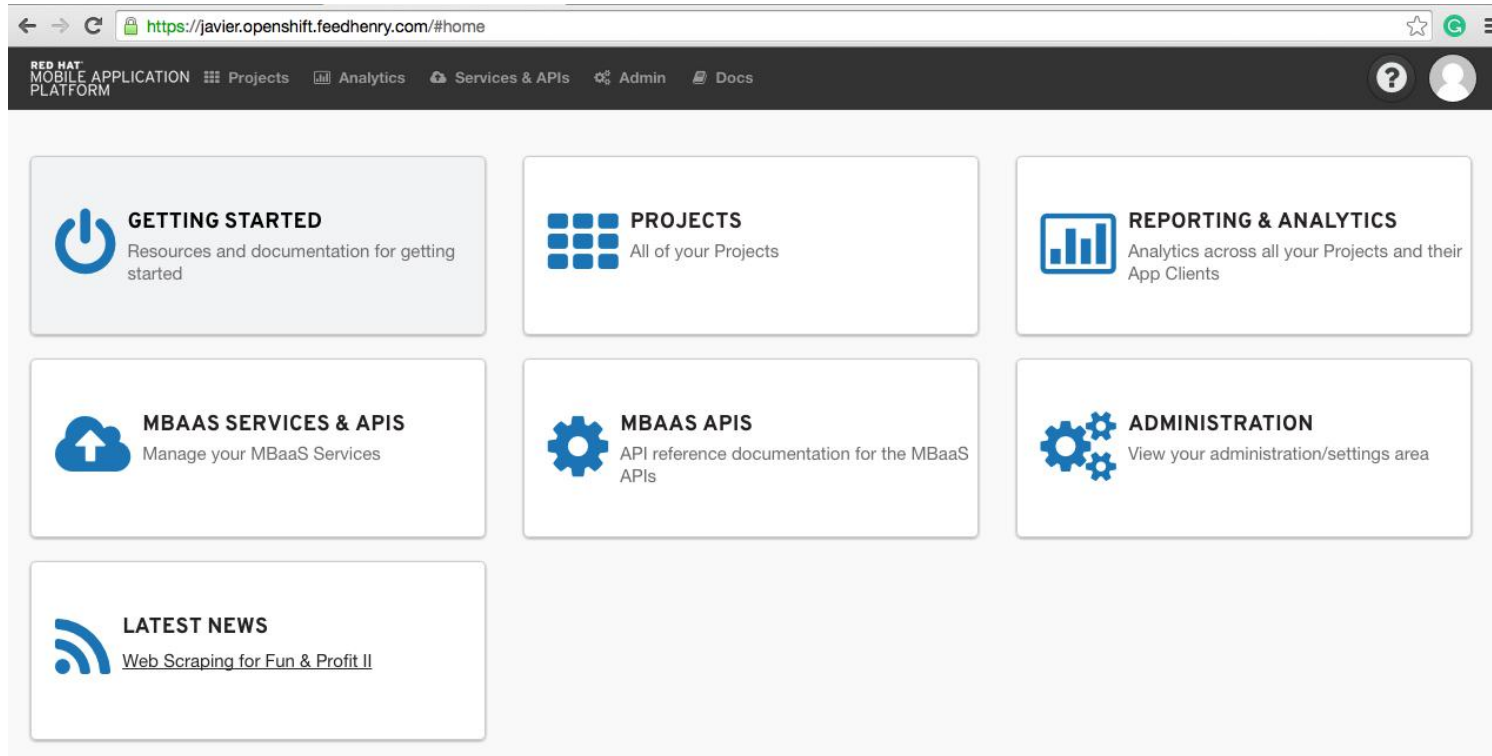




# Red Hat MAP



# Access to Developers


## MBaaS hosted on OpenShift Online





← → ↻ <https://javier.openshift.feedhenry.com/#home> ☆  


**RED HAT**  
MOBILE APPLICATION  
PLATFORM


Projects Analytics Services & APIs Admin Docs


 **GETTING STARTED**  
Resources and documentation for getting started


 **PROJECTS**  
All of your Projects

 **REPORTING & ANALYTICS**  
Analytics across all your Projects and their App Clients

 **MBAAS SERVICES & APIS**  
Manage your MBaaS Services

 **MBAAS APIS**  
API reference documentation for the MBaaS APIs

 **ADMINISTRATION**  
View your administration/settings area

 **LATEST NEWS**  
[Web Scraping for Fun & Profit II](#)

# Application Lifecycle Management

Provides the ability to define a set of software environments e.g. Dev, Test, Pre-Production, Production. Enables DevOps processes in a mobile context

The screenshot displays a web interface for Application Lifecycle Management, organized into four environment cards: Development, Test, Pre-Production, and Live. Each card shows the details of the last build for that environment.

Environment	Type	Git Branch	Git Hash	Built On	Connection Tag	Previous Builds	Actions
Development	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219	Re-Build, Download, Promote
Test	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219	Re-Build, Download, Promote
Pre-Production	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219	Re-Build, Download, Promote
Live	Android			2015-06-05 13:48:40	3.5.6	5	Re-Build, Download, Promote

# Application Lifecycle Management

Provides the ability to define a set of software environments e.g. Dev, Test, Pre-Production, Production. Enables DevOps processes in a mobile context

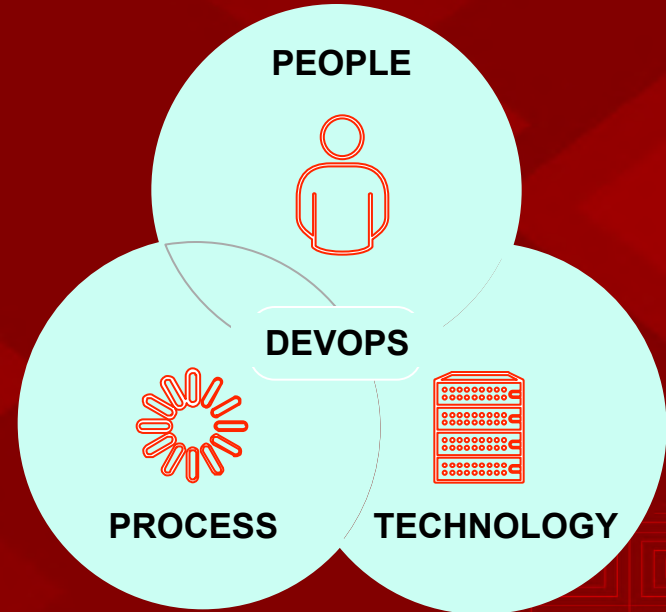
The screenshot displays a user interface for Application Lifecycle Management, organized into four environment-specific panels: Development, Test, Pre-Production, and Live. Each panel shows the details of the 'Last Build' for that environment. The data for each environment is as follows:

Environment	Type	Git Branch	Git Hash	Built On	Connection Tag	Previous Builds
Development	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219
Test	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219
Pre-Production	Android	master	10a93ba	2015-06-05 13:48:40	1.2.378	219
Live	Android			2015-06-05 13:48:40	3.5.6	5

Each panel includes a 'Last Build' section with the following fields: Type, Git Branch, Git Hash, Built On, Connection Tag, and Previous Builds. At the bottom of each panel are three buttons: 'Re-Build', 'Download', and 'Promote'.



# Project – How to do it



# How Red Hat consulting accelerates DevOps

Red Hat Consulting in OpenShift Container Platform, Ansible, CloudForms and Other Cloud Automation Technologies



# RED HAT CONSULTING

At the intersection of open source cloud **technology** with **people** and **processes**:

## Technology and People

Providing onsite **subject matter experts on Red Hat products** with reachback to Red Hat Engineering

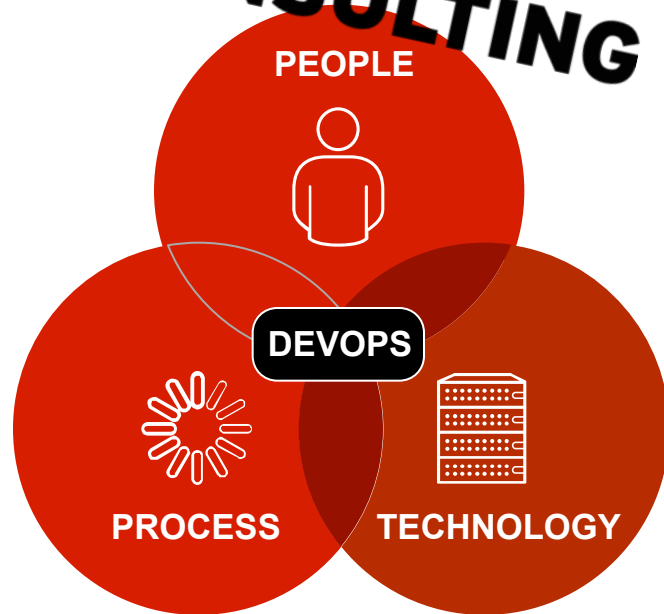
**Mentoring service providers** on operationalizing OpenShift

Smoothing organizational transition to cloud architecture and deployment models

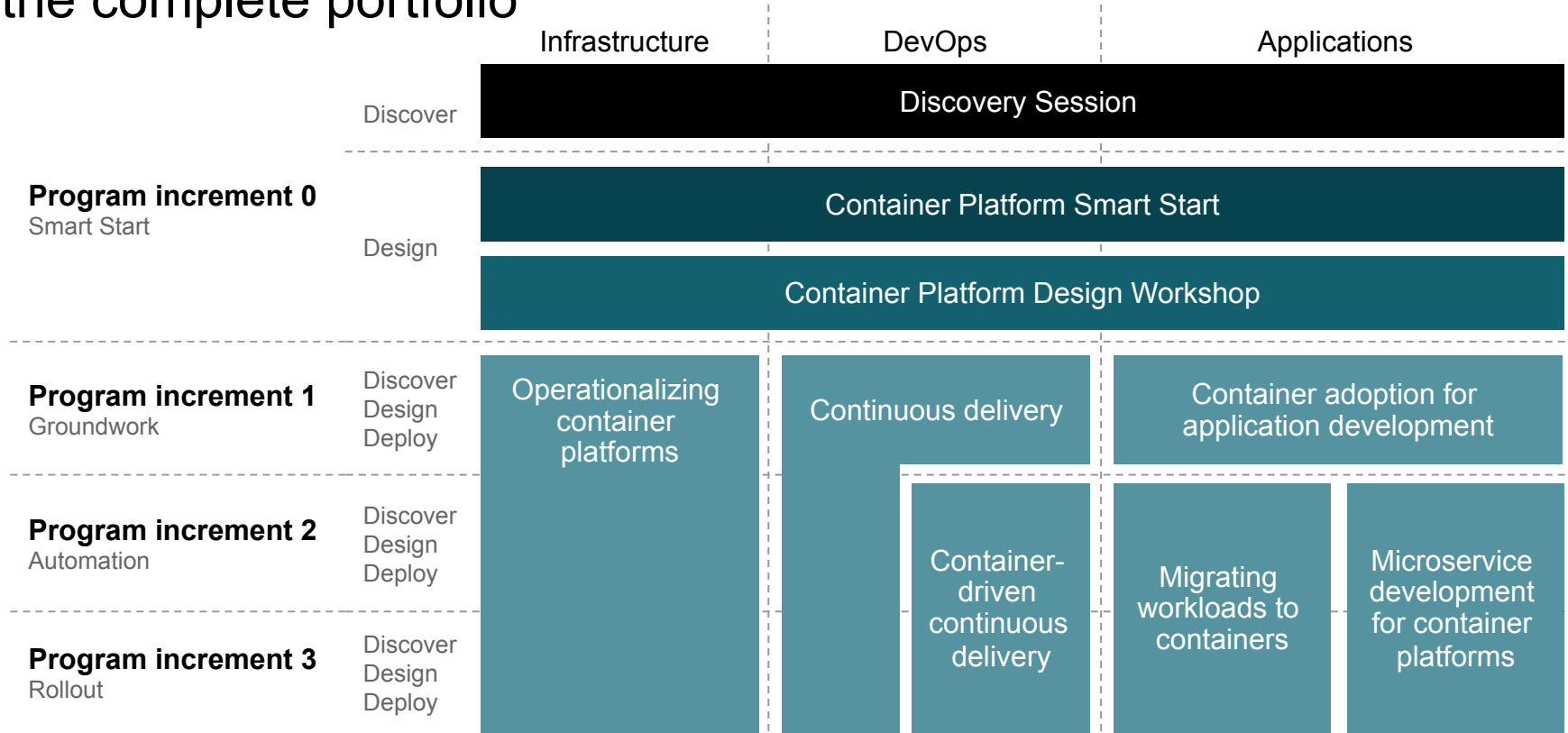
## Technology and Process

Integrating OpenShift 3 and Ansible with automated deployment pipelines and CI/CD processes

Adapting application design and workflow where necessary to take advantage of OpenShift automation



# Modernize application delivery with container platforms: the complete portfolio





# Customers and Value





# ACHIEVE AND SURPASS ORGANIZATIONAL GOALS

# FICO™

FICO targets new markets with **OpenShift Enterprise** based FICO ANALYTIC CLOUD to grow revenues and market share.

**THE CHALLENGE:** Reach new markets

- INNOVATION**  
Rapid feature deployment and massive scale
- SECURITY**  
Maintain industry compliance and security of data and workflows

**THE SOLUTION:** Platform-as-a-Service (PaaS)

**FICO ANALYTIC CLOUD**  
made analytics available to new markets

**THE RESULTS:** Analytics to the masses

- 70%** faster time to value
- 40%** faster app deployment

*"I worry about resiliency, reliability, and the ability to deliver value to customers. Red Hat helps us with all those."*

Tony McGovern, CIO, FICO



## ENABLE ORGANIZATIONAL AGILITY

COMPETITIVE  
THREATS

MARKET  
DYNAMICS

TECHNOLOGY  
TRENDS

**HOW?**

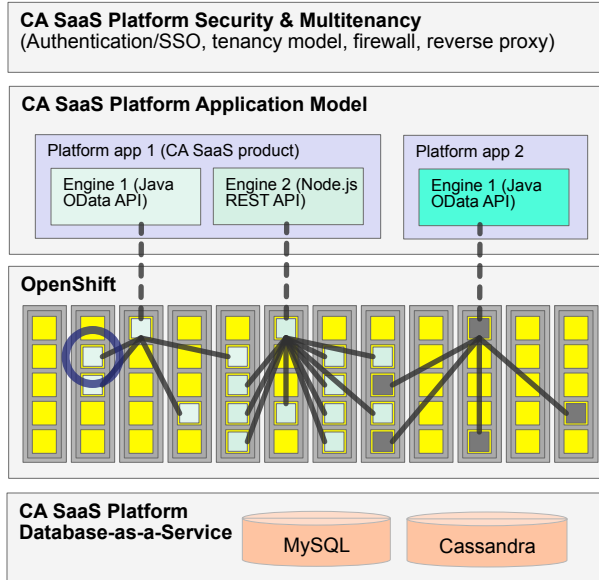
**NEED FLEXIBILITY AND SPEED IN IT  
SERVICE DELIVERY**



# ENABLE ORGANIZATIONAL AGILITY



CA reboots with SaaS offerings built on a foundation of **OpenShift Enterprise**





## DECREASE COSTS

OPEX

CAPEX

ENERGY

HOW?

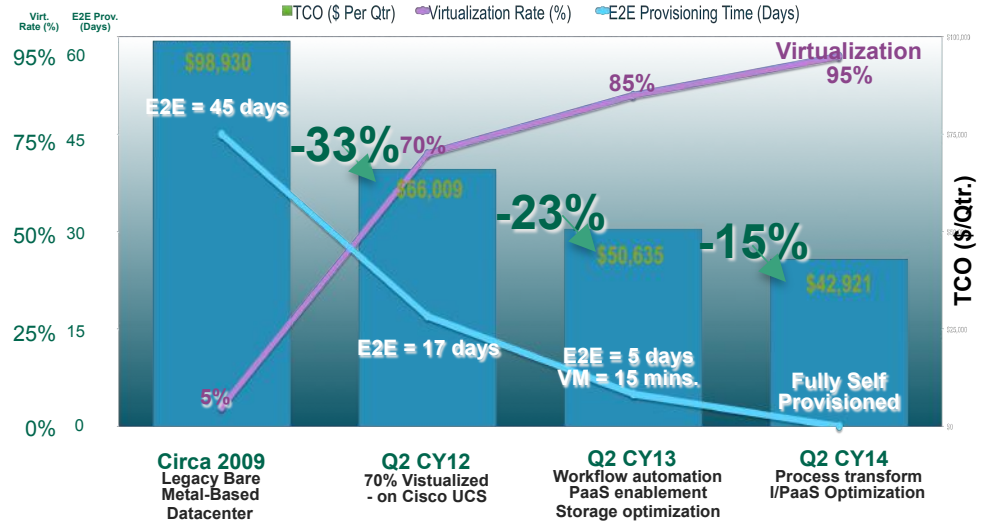
**NEED OPERATIONAL AND  
INFRASTRUCTURE EFFICIENCY**



## DECREASE COSTS



Cisco moves to **OpenShift Enterprise** across Internal IT for standardization and efficiency.



Source: Cisco IT GIS–August 2013



## REDUCE RISK

SECURITY

DATA LOSS

COMPLIANCE

HOW?

**NEED SECURITY, RELIABILITY,  
ACCOUNTABILITY**



## REDUCE RISK



US Gov't Financial Agency  
adopts **OpenShift Enterprise**  
because of built-in Security  
capabilities and OS  
foundation.



**THE END**



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Thank You



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