




APAC FINANCIAL INSTITUTIONS BANKS ON RED HAT TO MODERNISE WITH OPEN SOURCE

CUSTOMER SUCCESS 3-IN-1

	 MACQUARIE BANK		
COMPANY	Macquarie Bank	PT Bank Tabungan Pensiunan Nasional Tbk (BTPN)	Ascend Money
INDUSTRY	Banking	Banking	Payments
GEOGRAPHY	Sydney, Australia	Jakarta, Indonesia	Bangkok, Thailand
SOLUTIONS	<ul style="list-style-type: none"> • Red Hat OpenShift Container Platform • Red Hat Gluster Storage • Red Hat CloudForms • Red Hat Ansible • Red Hat Consulting • Red Hat Training 	<ul style="list-style-type: none"> • Red Hat OpenShift Container Platform • Red Hat Consulting 	<ul style="list-style-type: none"> • Red Hat OpenShift Container Platform • Red Hat Satellite • Red Hat Ansible Automation
SUCCESS SUMMARY	Macquarie deployed a cloud-based Platform-as-a-Service (PaaS) using Red Hat solutions to develop a new digital banking offering, on a container platform	BTPN deployed Red Hat OpenShift Container Platform as the foundation of its agile DevOps environment	Ascend Money built payments capability using series of microservices and rolled it out to multiple countries in Southeast Asia. Thus bringing its app to un- and under-banked users in more countries and expanding features
BENEFITS	<ul style="list-style-type: none"> • Increased developer productivity by more than 50% • Improved customer experience for its personal banking offering • Reduced time to market for new features from hours to minutes • Gained better availability and responsiveness 	<ul style="list-style-type: none"> • Automated resource provisioning and scaling, supported by continuous integration and delivery (CI/CD) approach • Reduced operating expenditure (OpEx), including licensing costs • Gained new technical knowledge with hands-on guidance from Red Hat Consulting 	<ul style="list-style-type: none"> • Serves more than 30 million people through its e-wallet app and 50,000 agent networks (May 2018) • Unite developers and IT operations on a single platform • Shortened development cycles and improved efficiency to deliver applications faster • Automated infrastructure provisioning across environments
TESTIMONIAL	<p><i>"Red Hat technology has helped us to work in a more efficient way, with speed and agility as the biggest outcomes. By continually using the platform, we expect huge benefits over the coming months and years."</i></p> <p>- LUIS UGUINA Chief Digital Officer, Banking and Financial Services Group, Macquarie Bank</p>	<p><i>"Red Hat Consulting provided a powerful mix of expertise, best-practice guidance, and mentoring to help us design a defined DevOps process, with regular reviews to help us continue maturing our approach."</i></p> <p>- JUFRI FAN Head I.T. Solution Architect, BTPN</p>	<p><i>"Ascend Money selects Red Hat solutions to create its mobile wallet app designed to enable digital payment services across developing economies in Southeast Asia..."</i></p> <p>- Red Hat press release, May 2018</p>

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