

RED HAT FLEX CONSULTING PROGRAM

Increase stability, accelerate innovation

DATASHEET

PRODUCT OVERVIEW

Red Hat[®] FLEX Consulting offers customers a unique way to engage with Red Hat technology experts. The FLEX program, which stands for Field Level Engineering EXperts, provides the option to embed dedicated enterprise engineers within the customer's team. These engineers have specific product expertise in middleware, cloud, or Linux[®] platforms and are available to mentor current employees while building out Red Hat solutions.

Using the FLEX program, customers can expand or shrink their Red Hat Consulting teams based on the phase of their project, keeping a small group of consultants on the project long term to maintain domain-specific knowledge. As a part of the offering, customers are enrolled in a high-touch beta program, which allows customers to host monthly meetings with Red Hat engineers to discuss the product roadmap and current functionality and steer the product team toward the customer's desired goals.

This program allows customers to:

- Build engineering relationships.
- Retain on-premise Red Hat product expertise.
- Grow current talent into Red Hat experts.
- Expand or shrink consulting teams based on solution expertise.

FEATURES + BENEFITS

The FLEX program is a premium offering for clients who have:

- Interest in understanding the open source ecosystem run by Red Hat.
- Interest in advanced solutions and innovation using technologies supported by Red Hat.
- Interest in accelerating adoption of Red Hat technologies.
- Current or future ability to commit to community projects upstream.

This offering focuses on emerging technologies while supporting legacy infrastructure. By concentrating the ramp-up schedule—as well as full-time, long-term resources—on products and solutions, the client receives the best of both worlds—product and client experts. This flexible solution follows the Red Hat Consulting discover, design, deploy methodology.

As a part of this engagement, Red Hat Consulting offers workshops on topics including:

- Microservices.
- Windup to the cloud.
- Integration in the cloud.
- Digital transformation.
- Deployment automation with Ansible by Red Hat.
- Behavior driven development (BDD).
- Test-driven development frameworks (TDD).



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ABOUT RED HAT

Red Hat is the world’s leading provider of open source software solutions, using a community-powered approach to provide reliable and high-performing cloud, Linux, middleware, storage, and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As a connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT.

NORTH AMERICA
1 888 REDHAT1

**EUROPE, MIDDLE EAST,
AND AFRICA**
00800 7334 2835
europe@redhat.com

ASIA PACIFIC
+65 6490 4200
apac@redhat.com

LATIN AMERICA
+54 11 4329 7300
info-latam@redhat.com

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DISCOVER, DESIGN, DEPLOY METHODOLOGY EXPLANATION

DISCOVER	Red Hat Consulting hosts a discovery session to offer solution recommendations for the business cases. Customer stakeholders meet with Red Hat Consulting to discuss their current and future high-level project goals.
DESIGN	Red Hat Consulting hosts a two-week design session to outline the backlog based on customer requirements, the resource and project estimated release dates, future backlog, and a potential list of future experts needed throughout the FLEX program duration.
DEPLOY	The deploy phase includes the on-site dedicated enterprise engineer, project-based teams, and Red Hat engineering to ensure the customer is involved in developing the community roadmap.

The FLEX program’s purpose is to be both project-specific and technology-specific to ensure client success. The following project plan represents a customer interested in Red Hat Enterprise Linux 7, Red Hat OpenShift Container Platform, Red Hat Ceph Storage, and Red Hat JBoss® Enterprise Application Platform (EAP).

