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**Hewlett Packard  
Enterprise**

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# HPE SUCCESS STORIES

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ENERGY



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TELCO

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# ESSAR

## ESSAR IMPLEMENTS GLOBAL HR PORTAL WITH RED HAT SOLUTION

▶ **“A thoroughly tested, interoperable, and easy-to-configure platform,** Red Hat JBoss Web Server is critical to the success of Essar’s HR portal implementation across its global sites.”



For implementing its global Human Resources portal, Essar needed an enterprise-class web server platform that is easy to configure, thoroughly tested and fully supported. The company migrated to Red Hat® JBoss® Web Server to ensure secure access to personal information of its employees and comply with data protection regulations.

### PRODUCT

Red Hat JBoss Web Server

### BENEFITS

- Implemented secure access to sensitive data
- Ensured data protection regulatory compliance
- Simplified management leading to low long-term IT costs
- Interoperable solution facilitated integration
- A robust and thoroughly tested platform





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# HORIZON POWER

## HORIZON POWER SELECTS RED HAT TO ENSURE SAFETY AND RELIABILITY OF MISSION-CRITICAL ELECTRICAL NETWORK



Since 2009, Horizon Power has been successfully operating Red Hat Enterprise Linux®-based virtualization in its production environment. A company restructure produced an increase in Horizon's remote workforce, and the company needed a virtualization solution that would provide greater flexibility, ease of use, and enable shared storage across all of its locations.

▶ “Installing Red Hat Virtualization solved an immediate need to provide access to network software that, due to geography, couldn't have been granted otherwise. Our top priorities were enabling functionality and doing it quickly. Red Hat Virtualization addressed these two points effectively.”

PRODUCT

Red Hat Virtualization

BENEFITS

- Simplified management and set up
- Easy access to mission-critical networks
- Open standards with no vendor lock-in





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# UAE EXCHANGE

## UAE EXCHANGE CONSOLIDATES DATACENTERS TO AID GLOBAL EXPANSION



As UAE Exchange expanded its reach across 30 countries, it needed to consolidate its IT environment on a scalable, secure, robust, and high-performance platform. Using Red Hat Satellite, with help from Red Hat Consulting, the organization performed a seamless migration to Red Hat Enterprise Linux. The platform and management system have enabled the company's IT team to effortlessly support the ever-increasing server load from new branches and the rapidly multiplying customer base.

▶ “The value of Red Hat Consulting services lies in the team’s ability to **expertly aid the implementation while conveying best practices.** The additional knowledge provided by Red Hat’s industry experts helped us in a number of areas, such as configuration, fine tuning, performance management, and security.”

### PRODUCT

Red Hat Enterprise Linux

Red Hat Satellite

Red Hat Consulting

### BENEFITS

- Implemented secure access to sensitive data
- Ensured data protection and regulatory compliance
- Simplified management leading to low long-term IT costs
- Interoperable solution facilitates integration
- A robust and thoroughly tested platform





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# ING-DIBA AG

## ING-DIBA GAINS HIGH AVAILABILITY AND INCREASES SCALABILITY OF ITS BANKING SYSTEMS WITH RED HAT JBOSS ENTERPRISE APPLICATION PLATFORM



ING-DiBa AG had to ensure long-term scalability and process agility of its bank's mission-critical middleware infrastructure. In addition, the financial services company set out to achieve cost efficiency through open source subscriptions, while guaranteeing enterprise-level support for a highly available, high-volume transactional IT infrastructure.

- ▶ "Our management wasn't willing to compromise on the quality of support, which would ultimately determine the quality of our product. **The Red Hat subscription model and the engagement of Red Hat Consulting in the architecture planning stage dispelled all doubts.**"

### PRODUCT

Red Hat JBoss Enterprise Application Platform

Red Hat Consulting

### BENEFITS

- Lowered maintenance costs and future-proofed foundation
- Retained Java EE™ developer knowledge in-house
- More effective and efficient use of hardware investments





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# ARAGON HEALTH SERVICES

## ARAGON HEALTH SERVICES ENSURES THE AVAILABILITY OF CRITICAL MEDICAL EQUIPMENT WITH RED HAT VIRTUALIZATION

▶ “We have made a strong commitment to Red Hat technology, and **Red Hat Virtualization** provides a solid platform for our critical infrastructures.”



In order to improve the performance and organization of its technological infrastructure, Aragon Health Services has consolidated its information systems into various datacenters, parts of which have been virtualized using Red Hat Virtualization and are centrally managed through a unified service management system.

### PRODUCT

Red Hat Enterprise Linux

Red Hat Virtualization

### BENEFITS

- Improved agility and administration
- More efficient management of virtualized infrastructure
- Enhanced optimization and control of IT resources
- Improved performance and availability of IT infrastructure
- Future-proofed open source solution





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# CERNER CORPORATION

## CERNER BOOSTS PERFORMANCE AND STABILITY OF MISSION-CRITICAL APPLICATIONS WITH RED HAT ENTERPRISE LINUX

▶ “Going forward, we want to use Red Hat Enterprise Linux everywhere we can, everywhere it applies, every time it’s a viable option.”



Healthcare IT solutions and services giant Cerner Corporation looked to standardize the application hosting environment for its Cerner Millennium® application suite, focusing on stability, performance, and cost. In 2006, it migrated the database tier of Cerner Millennium to Red Hat Enterprise Linux running on HP ProLiant servers. Two years later, Cerner began migrating the application tier of Millennium to Red Hat Enterprise Linux.

PRODUCT

Red Hat Enterprise Linux

BENEFITS

- Standardized application hosting environment
- Stable, high performing, highly available system
- Lower total cost of ownership





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# ONVZ

## ONVZ SIMPLIFIES I.T. MANAGEMENT AT HALF THE COST WITH RED HAT VIRTUALIZATION



Dutch nonprofit healthcare insurance company ONVZ needed to replace its homegrown infrastructure with a virtualization platform that worked in both Linux and Microsoft environments, offering more flexibility, great performance, and easy management. Red Hat Virtualization proved to be the right solution and was chosen over VMware and HyperV.

▶ “In terms of management, Red Hat Virtualization is simply is a great product. A comparison of various virtualization solutions highlights Red Hat Virtualization as the **absolute winner in terms of desired functionality, easy-to-use management interface, and overall costs.**”

### PRODUCT

Red Hat Virtualization  
Red Hat Enterprise Linux  
Red Hat Satellite

### BENEFITS

- Standardized and future-proofed open source solution
- Continuity for the Linux and Microsoft workloads
- Significantly reduced deployment time and IT costs
- Increased employee knowledge retention
- Simple and efficient migration





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# FILHET-ALLARD

## FILHET-ALLARD MODERNIZES ITS I.T. SYSTEMS WITH RED HAT TECHNOLOGY

▶ “The assistance provided by the Red Hat engineer was extremely helpful and allowed us to take ownership of the front-office stack very quickly. **We can deliver business applications fast, on a completely secure platform.**”



Filhet-Allard needed to modernize its systems and realign IT infrastructure to business needs. A rationalization project was launched with the aim of reducing costs and increasing agility through the use of a private cloud hosted on a dual-site infrastructure. Already a user of Red Hat Enterprise Linux, Filhet-Allard chose Red Hat technologies over IBM WebSphere and Oracle WebLogic because Red Hat was able to provide both the server application and the portal.

### PRODUCT

- Red Hat JBoss Enterprise Application Platform
- Red Hat JBoss Portal
- Red Hat Enterprise Linux
- Red Hat Directory Server

### BENEFITS

- Greater agility
- Reduced costs
- Improved security





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# G-ABLE

## G-ABLE IMPROVES RESOURCE ALLOCATION WITH RED HAT SOLUTIONS



In order to serve its customers, G-ABLE had to allocate manpower and technology resources to manage its numerous projects and serve its clients, a manual task that required more and more time as its business grew. Creating a virtual environment with Red Hat Virtualization and Red Hat CloudForms has helped G-ABLE better allocate resources and manage projects.

▶ “We used to require around 60 days from a physical server request to the actual installation. With Red Hat Virtualization and support through Red Hat CloudForms, **provisioning now is almost 95% faster than it used to be.**”

### PRODUCT

- Red Hat Virtualization
- Red Hat CloudForms
- Red Hat Consulting
- Red Hat Training

### BENEFITS

- Better resource allocation and enhanced operational visibility
- Control of virtual environment
- Better management of chargeback and cost allocation





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# PINKROCCADE LOCAL GOVERNMENT

## PINKROCCADE REDUCES COSTS BY MORE THAN 30% WITH RED HAT

- ▶ “With Red Hat JBoss Enterprise Application Platform, **we can accelerate application development while maintaining enterprise class performance, security, and scalability.**”



The Dutch provider of business software and services to local governments, PinkRoccade LocalGovernment, deployed Red Hat JBoss Enterprise Application Platform to more rapidly deliver new products and services and to save on costs. This has resulted in a more innovative and competitive enterprise.

### PRODUCT

Red Hat JBoss Enterprise Application Platform

Red Hat Enterprise Linux

### BENEFITS

- Cost savings of 30%
- Faster, more productive development
- Flexibility and speed-to-market





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# STYLMARK

## STYLMARK IMPLEMENTS ROBUST DISASTER RECOVERY PLAN WITH RED HAT

▶ “With Red Hat Virtualization, **Red Hat has done in five years what some of the industry leaders have taken 10, 11, or 12 years to accomplish.** Red Hat Virtualization is a product that just works.”



Stylmark selected Red Hat Virtualization as a key IT infrastructure component, which has influenced the company to use additional open source solutions to enhance its own product portfolio. By using Red Hat technology, the company’s IT staff can now spend more time on new applications to enhance business, while gaining a more competitive edge.

### PRODUCT

- Red Hat Virtualization
- Red Hat Enterprise Linux
- Red Hat Satellite

### BENEFITS

- Improved availability and disaster recovery
- Faster performance
- Seamless integration into existing IT investments





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# WARWICKSHIRE COUNTY COUNCIL

## WARWICKSHIRE COUNTY COUNCIL REFRESHES VIRTUAL DATACENTER WITH RED HAT



Warwickshire County Council implemented a major consolidation and refresh of its virtual environment in order to provide the services that residents wanted. Updating to Red Hat Virtualization, with a Kernel-based Virtual Machine (KVM), allowed the Council to stay within budget and deploy and manage its IT infrastructure much more efficiently, making time to implement new services.

- ▶ “We felt strongly that a refreshed, upgraded virtualization environment using KVM as part of Red Hat Virtualization, and running in combination with Red Hat Enterprise Linux and Red Hat Satellite, would provide us with **more automation capabilities** and, for those tasks that need to be performed manually, **a more user-friendly graphical user interface** that would save valuable time for our system admins.”

### PRODUCT

- Red Hat Virtualization
- Red Hat Enterprise Linux
- Red Hat Satellite
- Red Hat Training

### BENEFITS

- More efficient use of IT infrastructure
- Increased resiliency, faster recovery
- Increased automation and ease of management





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# NEXOR

## NEXOR ACHIEVES COMMON CRITERIA CERTIFICATION WITH RED HAT ENTERPRISE LINUX



Recognizing the limitations of developing products on an aging, proprietary operating platform, Nexor joined the Red Hat independent software vendor (ISV) partner community and migrated to Red Hat Enterprise Linux. Not only did the company benefit from an enterprise-ready, secure solution, its customers also gained efficiency thanks to increased interoperability and a reduction in the amount of training needed to work with Nexor products.

- ▶ “The main benefit for us is that we have been able to move off a specialized, proprietary platform. We have been able to **drive efficiency in our production environment and have also built customer loyalty.** We can now fully integrate with their existing systems, thus improving our competitiveness in the market.

PRODUCT

Red Hat Enterprise Linux

Red Hat Satellite

BENEFITS

- Enterprise-ready, secure solutions
- Increased interoperability for customers
- Reduction in customer training
- Open standards with no vendor lock-in





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# TELEFÓNICA GLOBAL SOLUTIONS (TGSOL)

## TELEFÓNICA GLOBAL SOLUTIONS PLANS ITS CLOUD FUTURE WITH RED HAT



Telefónica Global Solutions (TGSol) needed to improve efficiency by automating and better controlling infrastructure deployments. TGSol's existing procedure was entirely manual. Performing intellectual property research and various resource assignments by hand meant a lack of process efficiency. To gain the needed efficiency, an internal cloud platform was introduced using Red Hat solutions.

- ▶ “We chose Red Hat for our internal cloud roll-out because it’s the only multiplatform cloud solution currently in the market that is genuinely multivendor. At Telefónica Global Solutions, we have an important virtualized infrastructure that we intend to continue using. **Red Hat offers us a cloud solution that can be integrated with our previous infrastructure, without the need to demount what we already had in place to continue moving forward.** This is a very significant feature for us and our aim to build a multiplatform cloud.”

### PRODUCT

Red Hat Enterprise Linux

Red Hat Virtualization

Red Hat CloudForms

Red Hat Satellite

### BENEFITS

- Increased performance of operation- and business-critical applications by 60%
- 99.999% service availability since deployment
- Cut physical maintenance costs by more than 80%
- Cut licensing costs by 95%





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# GRUPO TELEVISIA

## GRUPO TELEVISIA IMPROVES BUSINESS-CRITICAL APPLICATION PERFORMANCE

▶ “Red Hat Enterprise Linux platform enabled us to **significantly improve application response times.**”



Constant demand for more and better applications for day-to-day operations had become a critical issue for Grupo Televisa. With the help of TEACorp consultants, Grupo Televisa managed to reverse the situation and enhance system availability and scalability with a solution developed on Red Hat Enterprise Linux.

PRODUCT

Red Hat Enterprise Linux

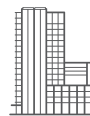
BENEFITS

- Integration into existing IT investments
- Flexible, interoperable, and multiplatform solution
- Future-proofed open source solution
- Improvements in deployment time and methods





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#### ABOUT RED HAT

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to provide reliable and high-performing cloud, Linux, middleware, storage, and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As a connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT.



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**NORTH AMERICA**  
1 888 REDHAT1

**EUROPE, MIDDLE EAST,  
AND AFRICA**  
00800 7334 2835  
[europa@redhat.com](mailto:europa@redhat.com)

**ASIA PACIFIC**  
+65 6490 4200  
[apac@redhat.com](mailto:apac@redhat.com)

**LATIN AMERICA**  
+54 11 4329 7300  
[info-latam@redhat.com](mailto:info-latam@redhat.com)

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