




SERVICE PROVIDERS CHOOSE RED HAT OPENSTACK PLATFORM FOR CLOUD DEPLOYMENTS

CUSTOMER SUCCESS 3-IN-1

			
COMPANY	Lotte Data Communications Company (LDCC)	CargoSmart Limited	CapitalOnline Data Service Co., Ltd.
INDUSTRY	IT consulting & services	Global shipment management	Datacenter and cloud computing services
GEOGRAPHY	Seoul, South Korea	Hong Kong, China	Beijing, China
SOLUTIONS	<ul style="list-style-type: none"> • Red Hat® Enterprise Linux® • Red Hat OpenShift Container Platform • Red Hat Ceph Storage • Red Hat Consulting 	<ul style="list-style-type: none"> • Red Hat Enterprise Linux • Red Hat CloudForms • Red Hat JBoss® Enterprise Application Platform • Red Hat Gluster Storage • Red Hat Consulting • Red Hat Technical Account Management 	<ul style="list-style-type: none"> • Red Hat Enterprise Linux • Red Hat Ceph Storage • Red Hat Global Professional Services (GPS)
SUCCESS SUMMARY	LDCC used Red Hat OpenStack® Platform to cost-effectively establish private and public cloud computing environments. As a result, the company improved its agility and reliability to transform into an external cloud service provider.	To increase scalability and efficiency, CargoSmart Limited launched a software-defined datacenter initiative with Red Hat products and services. CargoSmart can now support self-service offerings, increasing its competitive advantage.	CapitalOnline improved its IT availability, flexibility, and scalability with an OpenStack private cloud. The company can now develop and deploy services faster, as well as use its cloud and hardware resources more effectively.
BENEFITS	<ul style="list-style-type: none"> • Cut five-year total cost of ownership (TCO) by 30% and datacenter costs by 80% • Reduced server failures and network downtime • Launched public cloud service 	<ul style="list-style-type: none"> • Cut provisioning and development time • Unified IT management to improve efficiency • Launched self-service provisioning and development offerings 	<ul style="list-style-type: none"> • Increased flexibility for more agile storage and cloud use • Streamlined private cloud deployment with integrated technologies and expert support • Reduced customer TCO
TESTIMONIAL	<p><i>"We embraced the cloud to standardize and integrate our group's isolated systems, increasing efficiency. We were able to create an cloud environment with minimal trial and error."</i></p> <p>- YOON-SOO KIM CLOUD SERVICE MANAGER, LOTTE DATA COMMUNICATION COMPANY</p>	<p><i>"With Red Hat solutions, we can now easily evolve into a service provider and deliver IaaS [Infrastructure-as-a-Service] and SaaS [Software-as-a-Service] solutions to our customers."</i></p> <p>- ERIC WONG ASSISTANT MANAGER, CARGOSMART LIMITED</p>	<p><i>"OpenStack, especially with software-defined Red Hat Ceph Storage and open source SDN [software-defined networking], helped us to reduce the cost for our customers ... by more than 50%."</i></p> <p>- ZHENG YI VICE PRESIDENT, CAPITALONLINE DATA SERVICE CO., LTD</p>

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