

ACCELERATE SUCCESS WITH A RED HAT TECHNICAL ACCOUNT MANAGER (TAM)

TESTIMONIAL SNAPSHOT



INDUSTRY: Financial services
HEADQUARTERS: Mumbai, India

"Our Technical Account Manager is our single point of contact who manages all of the back-end communications with Red Hat. If we have any issues, we can connect directly with our TAM. Because our TAM understands our environment, we receive a fast response and our issues are resolved as quickly as possible."

ANJAL DAVE
DEPUTY GENERAL MANAGER, I.T., BSE LIMITED



INDUSTRY: Transportation
HEADQUARTERS: Bogota, Distrito Capital, Colombia

"Working with a TAM ... helped with decisions from areas such as design, architecture, code optimization, product configuration, and adequate sizing of infrastructure. Whenever we encountered a bug, the TAM was essential in expediting a response from the Red Hat Engineering team to resolve the issue."

ARMANDO SERRANO
COORDINATOR OF I.T. INFRASTRUCTURE, AVIANCA



INDUSTRY: Media and entertainment
HEADQUARTERS: Dublin, Republic of Ireland

"Our relationship with our Technical Account Manager was really great. He's been supportive when we have an issue, and he takes charge of solving it. It was important to us that our TAM work with our multiple partners to solve issues."

STEVE ARMSTRONG
PRINCIPAL AUTOMATION ENGINEER, PADDY POWER BETFAIR



INDUSTRY: Financial services
HEADQUARTERS: Sao Paulo, Brazil

"The [Red Hat] TAM has a detailed vision of the infrastructure and in-depth technical knowledge. He helps us look ahead at the future and the possibilities for the tools in the Red Hat suite to bring efficiency and agility to our delivery."

ANDERSON AGAPITO
I.T. INFRASTRUCTURE MANAGER, ELO



INDUSTRY: Automotive
HEADQUARTERS: Atlanta, Georgia, United States

"Our Red Hat Technical Account Manager is always right there with us. He's watching out for us."

JEFF A. WARD
SENIOR MANAGER, STORAGE AND UNIX PLATFORMS, COX AUTOMOTIVE

Learn more about Red Hat customer successes: redhat.com/success-stories