# RED HAT ACADEMY

**PARTNER WITH THE LINUX® LEADER TO DELIVER A SUPERIOR LEARNING EXPERIENCE**

<table>
<thead>
<tr>
<th>RED HAT</th>
<th>RED HAT ACADEMY</th>
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<tr>
<td>The world's leader in open source and provider of the leading enterprise Linux platform</td>
<td>Provides Red Hat curriculum at no cost</td>
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<td>Recognized by Forbes as one of “The World's Most Innovative Companies” for 2016</td>
<td>Develops in-demand skills employers need</td>
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<td>Positioned as a “Visionary” in multiple Gartner Magic Quadrants in 2016¹</td>
<td>Addresses the challenges academic institutions face keeping technology offerings up-to-date</td>
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## CHALLENGES AND SOLUTIONS

### CHALLENGE:
Creating and maintaining enterprise-ready curriculum.

### SOLUTION:
- Continually updated curriculum created with input from Red Hat’s support team and field personnel
- Delivers practical skills for workplace tasks

### CHALLENGE:
24% of graduates feel that the cost of education exceeded the value.²

### SOLUTION:
- Prepares students with valuable skills that companies are seeking
- Increases your value, since more than 90% of the Fortune 500 rely on Red Hat¹ (including 100% of airlines, telcos, healthcare companies,³ and commercial banks⁴)

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"We were having trouble coming up with a good, solid, rigorous Linux curriculum. We had an opportunity to become a member of the Red Hat Academy, and we jumped on it and never looked back.

Lee Toderick
East Carolina University
United States

"The importance of Linux in the IT market is growing rapidly, so the Red Hat Academy program enhances career prospects for our graduates.

Krzysztof Brzosko
Bialystock Technical University
Poland
DIFFERENTIATE YOUR ACADEMIC PROGRAM WITH RED HAT OFFERINGS THAT TEACH THE MODERN SKILLS EMPLOYERS DEMAND

CHALLENGE:
60% of graduates do not feel adequately prepared to fulfill the requirements of their job.\(^5\)

SOLUTION:
- A superior teaching approach ensures maximum knowledge, skills transfer, and retention.
- Students engage in task-focused activities, checks for understanding, and facilitated discussions.
- Red Hat Certifications are available to students at discounted rates.

CHALLENGE:
Graduates feel they are weaker in “technical” skills compared to “softer” skills.\(^5\)

SOLUTION:
- Students gain strong foundations in open source concepts and technologies.
- Students learn to preempt system failures and quickly react to issues that arise in the workplace.

“Red Hat Academy is, without a doubt, the most demanding and thorough Linux curriculum product on the market.”

Robert Guess
Tidewater Community College
United States

PARTNER WITH THE LINUX LEADER

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Robust lab environments with flexible delivery options
Comprehensive printed, digital, or online textbooks
No-cost instructor training and support
Discounted certification exams available for students

BECOME A PARTNER
Learn more about the benefits of Red Hat Academy to your institution and students and complete our online partnership application form.

redhat.com/academy

http://www.eduventures.com/2014/04/prioritize-focus-evolve-five-critical-issues-facing-higher-education-leaders/2014/
5. Mind the gaps The 2015 Deloitte Millennial survey.