

MEDIA PROVIDERS ACHIEVE SUCCESS WITH RED HAT STORAGE

CUSTOMER SUCCESS 3-IN-1

			
COMPANY	Raidió Teilifís Éireann (RTÉ)	SaskTel	Glashart Media
GEOGRAPHY	Dublin, Republic of Ireland	Regina, Saskatchewan, Canada	Hoofddorp, the Netherlands
SOFTWARE AND SERVICES	<ul style="list-style-type: none"> • Red Hat® Storage • Red Hat Enterprise Linux® • Red Hat Enterprise Linux High Availability Add-On 	<ul style="list-style-type: none"> • Red Hat Gluster Storage • Red Hat Enterprise Linux 	<ul style="list-style-type: none"> • Red Hat Gluster Storage
HARDWARE	<ul style="list-style-type: none"> • HP Proliant servers with back-end HP storage area network (SAN) 	<ul style="list-style-type: none"> • Commodity x86 servers 	<ul style="list-style-type: none"> • Cisco 10 GbE switch, TWP SuperStorage Geneva X9 server
SUCCESS SUMMARY	RTÉ, Ireland's main public service broadcaster for national television and radio, needed a storage solution that could keep up with content growth. To create a clustered storage environment that could scale to meet increasing demand, the company chose Red Hat Storage and Red Hat Enterprise Linux.	SaskTel, Saskatchewan's leading full-service communications provider, receives huge volumes of message logging data from devices across its network. A new analytical platform was capable of receiving and processing this data, but the company needed affordable, long-term storage. SaskTel analysts chose Red Hat Gluster Storage.	Glashart Media, a Dutch radio and television provider and subsidiary company of KPN, needed a flexible, consistent solution to ensure high availability of its services and meet rising demand for online streaming. Migrating to Red Hat Gluster Storage improved storage capacity, system speed, and redundancy and provides guaranteed availability.
BENEFITS	<ul style="list-style-type: none"> • Increased storage capacity by 200% • Simplified video uploading and decommissioning • Gained ability to provide high-definition content 	<ul style="list-style-type: none"> • Reduced storage costs • Ensured 24/7 service availability for the entire province • Gained ability to solve issues quickly with account support from Red Hat 	<ul style="list-style-type: none"> • Achieved an eightfold reduction in storage costs • Gained ability to record all Glashart Media television channels 24/7 • Created opportunities to expand services portfolio
TESTIMONIAL	<p><i>"[The] shift toward catch-up services is unstoppable, but we now know that, in terms of storage capacity, we're fully prepared for it."</i></p> <p>- JONATHAN LUNDBERG, HEAD OF TECHNOLOGY INFRASTRUCTURE, RTÉ</p>	<p><i>"Our technical trial took about two weeks because we couldn't hit any snags that we weren't able to handle quickly and easily. If [Red Hat Gluster Storage is] that stable when you're breaking the rules, it's going to be much more stable once you get it to production and you're following the rules."</i></p> <p>- DAVID YAFFE, TECHNICAL ANALYST, SASKTEL</p>	<p><i>"The decision was easy. We now have access to a system that is much faster and, compared to [our] EMC solution, costs are eight times lower. In our business, margins are small, so that is very important."</i></p> <p>- NIELS JONKMAN, BUSINESS MANAGER IPTV, GLASHART MEDIA</p>