DRIVING REAL WORLD SUCCESS WITH RED HAT CONSULTING AND TRAINING

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VP, NA Consulting
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RED HAT GLOBAL SERVICES
Closing the gap in our clients’ skills and knowledge

OUR FOCUS AREAS

- Ensure client success with Red Hat technology
- Deliver subject matter expertise via Red Hat product practices
- Partner with Red Hat Engineering on first-of-a-kind deployments
- Enable business partners to expand the ecosystem
- Work with Red Hat business partners on joint projects
- Mitigate risks and maximize customer’s investment in our tech
- Enable adoption through skills assessment, training, and certification

FOCUS AREAS FOR OUR BUSINESS PARTNERS

- Outsourcing
- Systems integration and offshoring
- Business strategy consulting
- Managed services
SOLUTIONS PROGRAM

BUILD BETTER APPLICATIONS

MIDDLEWARE & APPLICATION SERVICES

- Accelerate agility with business automation
- App & data integration
- Migrate: IBM MQ to Red Hat JBoss A-MQ
- Migrate: TIBCO to Red Hat JBoss Middleware
- Migrate: JCAPS to Red Hat JBoss Fuse

APPLICATION PLATFORMS

- Modernize application delivery with container platforms
- App migration & modernization
- Drive an integrated mobile enterprise

INFRASTRUCTURE SOFTWARE

- Optimize IT with open management for virtualization
- Cloud migration
- Modernize application delivery with container platforms

BUILD BETTER INFRASTRUCTURE

RED HAT TRAINING AND CERTIFICATION

RED HAT OPEN PARTNER ENABLEMENT NETWORK
DIGITAL TRANSFORMATION IS SKILLS TRANSFORMATION

65% IT leaders report a skills shortage holding them back, up from 59% last year

“People represent the single largest cost in typical private cloud implementation.”
- The Stack, March 2016

“Talent is now recognized globally as the single biggest issue standing in the way of CIO’s achieving their objectives.”
- Gartner CIO Agenda, March 2016

Source: The 2016 Harvey Nash / KPMG CIO Survey

PORTION OF I.T. LEADERS REPORTING A TECHNOLOGY SKILLS SHORTAGE

YEARS

PERCENTAGE


42% 45% 59% 60% 65%
CLOSE THE GAP BETWEEN KNOWLEDGE AND MASTERY WITH:

- EXPERT SEMINARS
- INSTRUCTOR OFFICE HOURS
- ACCESS TO CERTIFICATION EXAMS
- LEARNING PATHS LEADING TO CERTIFICATIONS
- ONGOING ACCESS TO THE LATEST CURRICULUM

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ONLY RED HAT TRAINING CAN OFFER...

1. Complete coverage of the entire Red Hat product portfolio
2. Training based on the same software actually used in production - not generic concepts
3. The shortest time to market on training related to new product releases
4. Content built using the industry leading expertise of our support, consulting, engineering and product management teams
5. Consistency of content and labs across all training methods
6. Training led by certified experts averaging over 11 years of experience on Red Hat products
7. Global availability with course translations in up to 9 languages and exams in 12
8. 100% Performance-based certification testing to validate skills
Customer Case Study #1
RANDY HAMILTON
Company-wide training lead for linux based technologies. Open Cloud Academy instructor.
Customer Case Study #2
MUKANDA MBUALUNGU
BPM architect, Serco North America
Customer Case Study #3
DR. DOROTHÉE RHEIN STRAUB
DR. ANDRÉ BAUMGART
Co-founders, easiER AG
SERVICES ENSURE CUSTOMER SUCCESS

RISK REDUCTION

MAXIMIZE INVESTMENTS

BETTER RESULTS, FASTER

SELF-RELIANT TEAMS

CONTINUOUS LEARNING ON EMERGING TECHNOLOGIES

Learn more about Red Hat Training and attend a Discovery Session in the Services Showcase in the Partner Pavilion.
THANK YOU

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twitter.com/RedHatNews

#redhat #rhsummit
LEARN. NETWORK. EXPERIENCE OPEN SOURCE.
MAKING THE MOST OF RED HAT TECHNOLOGY

SECURITY AND COMPLIANCE

HYBRID MANAGEMENT

PROFESSIONAL SERVICES
MISSION

To accelerate the delivery of our customer’s innovative ideas, and create infectious enthusiasm for building applications the Red Hat Way, by leveraging community-powered innovation to deliver an outstanding labs experience.

VISION

To empower our customers to deliver the most innovative software success stories of the 21st century.
NEXT-GEN APPLICATION DEVELOPMENT

At a hands-on, engaging residency

PRE-WORK
Discovery Session

RESIDENCY
Agile, Scrum, DevOps

RETROSPECTIVE
Backlog and Roadmap

PUSH-BUTTON INFRASTRUCTURE

DEMO DAY
and that's why we chose a provider