

Tech
Mahindra

NETWORK OF FUTURE

By Manish Singh



DATA REMAINS THE GROWTH ENGINE

47%
CAGR
2016 – 2021
Traffic

2.1%
CAGR
2016 – 2021
Revenue





NEW DEMANDS



Elasticity



Throughput



Agility



Capacity



Coverage



Latency



Discoverable

NEW ACCESS

5G | vRAN | mmWave | Cloud WiFi | FTTx | G.Fast



NEW ARCHITECTURE

Virtualization | Disaggregation | Software Defined | Edge Computing | Distributed Telco Cloud | Network Slicing



HYPER AUTOMATION

Orchestration | NetDevOps | Cognitive Networks | Closed Loop Control | Predictive Analytics | AI, ML, RPA



3 Mega Trends



Explosion Of Connected Devices



Surge In Video Consumption

4 Big Bets

ACCESS

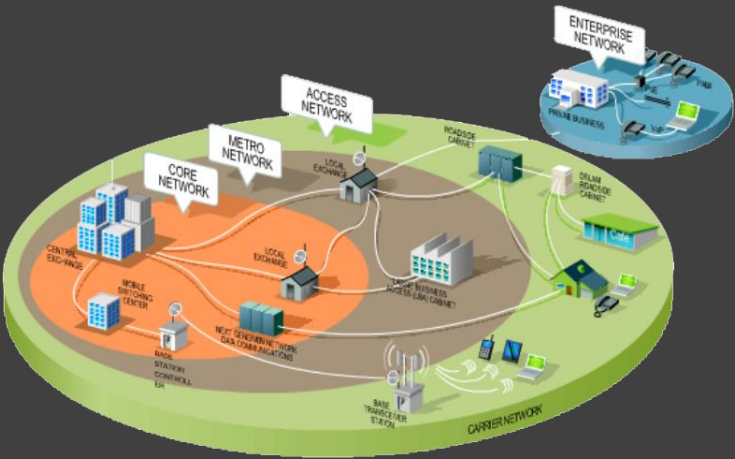
CORE

OSS

ENTERPRISE



PLATFORMS



SERVICES

3 Outcomes



Run Better



Change Faster



Grow Greater

ENABLING NETWORK TRANSFORMATION JOURNEYS

From

Discrete Appliance Centric Networks

Limited Incumbent Vendors

Limited Service Set

Closed Management Systems

Limited Business Models

To

Virtualized & Software Defined

Vibrant & Diverse Disruptors

Diverse Digital Services

NaaS with Open APIs

Multiple Business Models

Outcomes

Agile, Programmable, Elastic

Accelerate Innovation

Monetize new verticals & IoT

Self service, On-Demand

Consumption Based Models

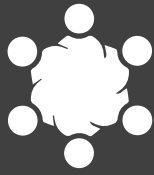
“In 2015, 2016,
we’ve actually put in
**2.5x (250%) the capacity
at 75% of the cost”**

Andre Feutsch,
President AT&T Labs & CTO

“In 2035, 5G will enable
\$12.3 Trillion of global
economic output”
IHS Economis & IHS
Technology,
The 5G Economy



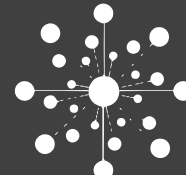
Collaborating with
Industry Bodies



Partner
Ecosystem



Consulting



Managed
Transformation



VNF-Xchange



Platforms

COLLABORATING WITH INDUSTRY BODIES

Open vRAN

Founding
Member



TELECOM INFRA PROJECT

EARLY ADOPTER AND CONTRIBUTOR

Joint Agile
Delivery

NetDevOps

tmforum



Multiple Award
Winning Catalysts

CHAMPIONS



Platinum Founding Member
Top 10 Contributors

New!

Closed Loop Assurance for 5G
Network Slices



PARTNERS



PLATFORMS



PEOPLE



VNF-Xchange

Virtualize:
50% CapEx &
OpEx Savings

ONAP

Agile:
Accelerate New
Service TTM from
12 months to 2
months

TRUe

Cognitive: AI/ML
Reduce L1/L2
support by 30%

Skill Transformation

2018 Goal: Re-skill 50%
network engineers

10% engaged on new
network technologies



CONSULTING

Scandinavian Telco: Network Transformation Strategy

Indonesian Operator: OSS Transformation Roadmap

Mexican Operator: VoLTE Choice

M.East Telco: Network Maturity Model

Mexican Operator: Mexico Network Transformation



VALIDATION

US Telco: Onboarding 40+ VNFs

US Telco: VNF Performance Benchmarking

EU & LATAM Operator: VNF Onboarding & Test Automation

Multiple Operators: ONAP for service design & automation



INTEGRATION

Indonesian Operator: SMSC Virtualization

Caribbean Operator: vEPC Solution

EU Operator: Telco Cloud Rollout

EU & LATAM Operator: MVNE for IOT

European Operator: NFVI solution

Canadian Telco: vCPE Solution

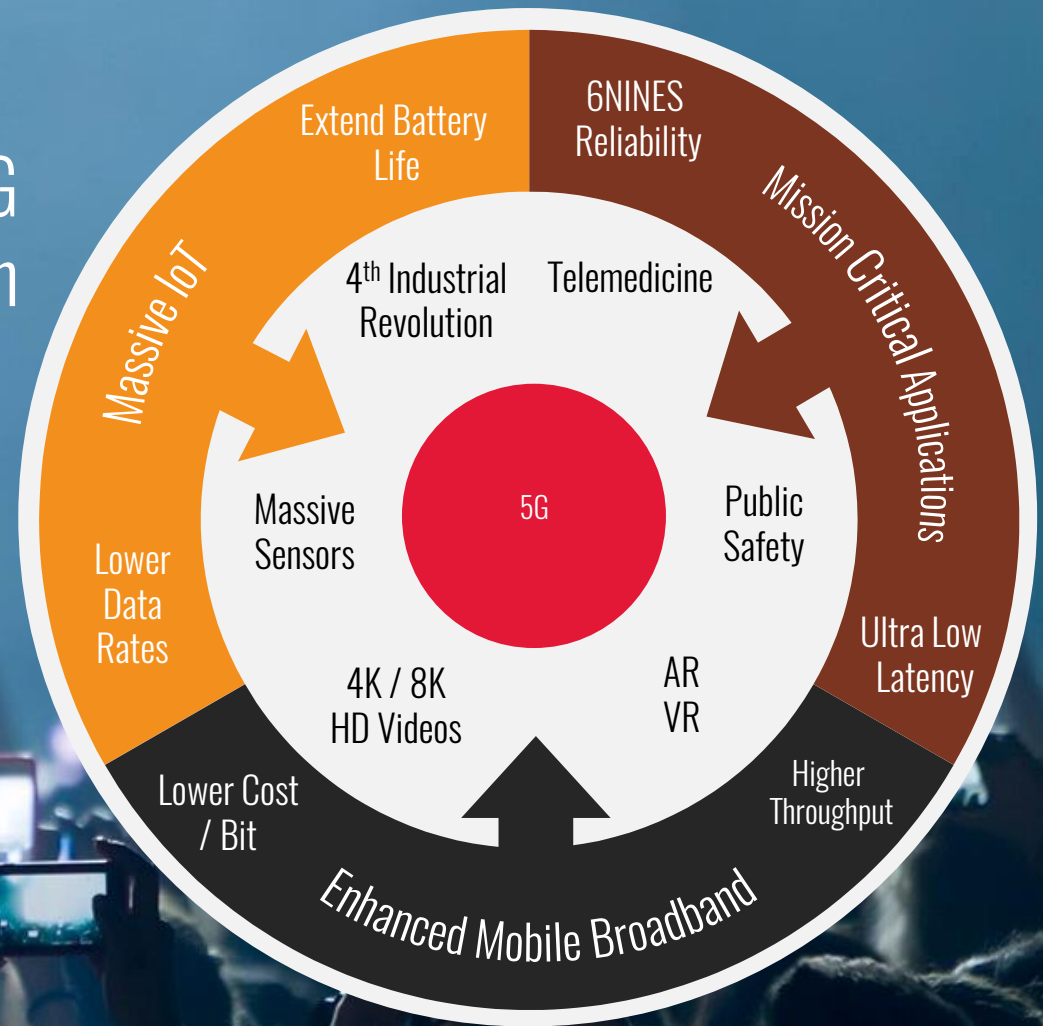


OPERATIONS

US Telco: ONAP

5G ONE NETWORK, DIVERGING NEEDS

Tech Mahindra's 5G
CoE in collaboration
with Intel



**MILTON
KEYNES
AUTONOMOUS
PODS TRIAL
ON 5G
NETWORK**



Tech
Mahindra