

**WE CONNECT PEOPLE
ALL OVER THE WORLD.**



west

CONNECTIONS

5B

automated interactions

450M

9-1-1 transactions

143M

conference calls facilitated

32

languages in operator-assisted conferencing

250+

hosted contact center customers

99%

of the world's countries supported

7.5B

multichannel messages delivered or received

219K

IP PBX users globally

65M+

unique lives touched each month by voice & text

29B

conferencing minutes hosted

271M

telephone numbers managed

6X LEADER

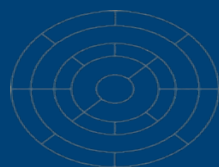
Gartner UCaaS Magic Quadrant

#1

Cisco collaboration solutions provider in the world

GOLD

Microsoft Communications partner



Our Digital Transformation



Colin Burke
Senior Product Manager



Dan Linder
Enterprise System Engineer

Our Digital Transformation



Our Journey:

- Challenge
- Solution - Cloud Native Platform
- Journey
- Partners



Our Challenge



West's Challenge

We had a need and a desire as an organization to transform and build a cloud native platform that would allow us to overcome the challenges we faced.

Over 500 Applications

500+ applications spread across multiple verticals. A diverse Portfolio.

Fragmented Tool Set

A desire and a need to consolidate tools within the organization.



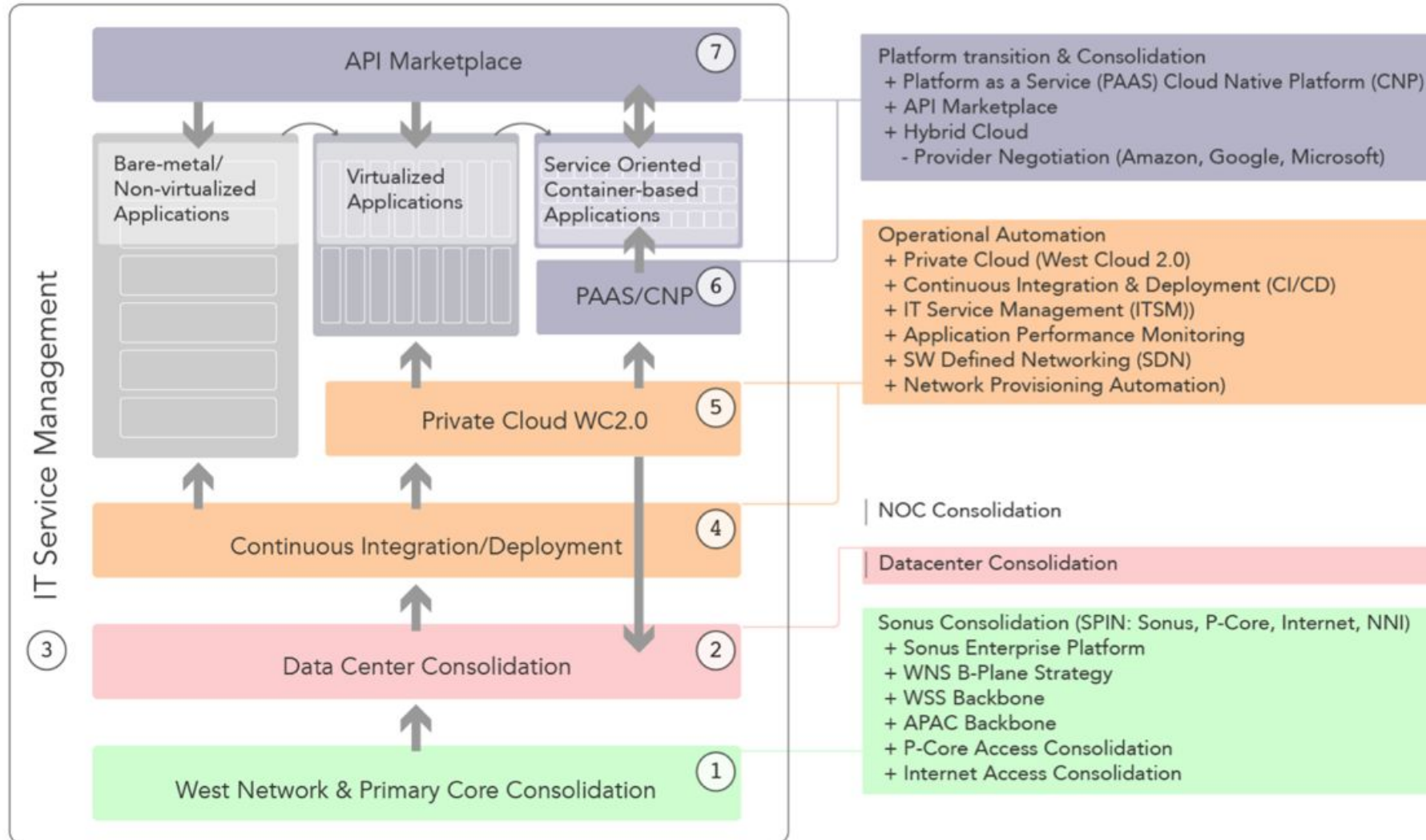
Cost of Change

Change was slow and labor intensive. Delivery Frequency suffered.

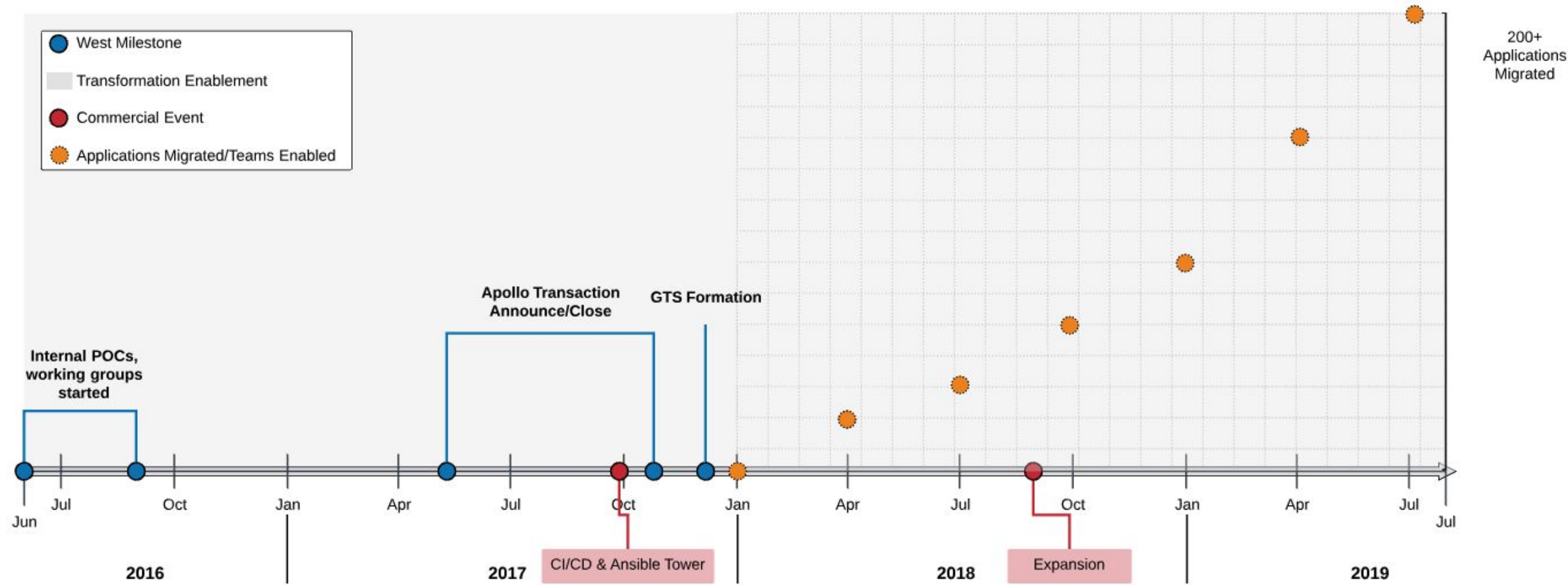
Quality

We had a need to drive quality up and increase stability across our products.

Our Solution – A Cloud Native Platform



Our Journey - A Timeline



Our Journey - Wins



Brownfield Systems &
Source Control



Tower, Jenkins &
Artifactory



Full CI/CD Stack &
Cloud Ready



Pivotal **Cloud Foundry**

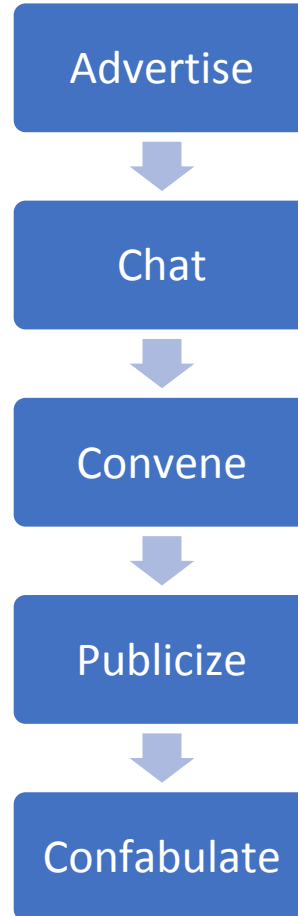
Our Journey - Lessons



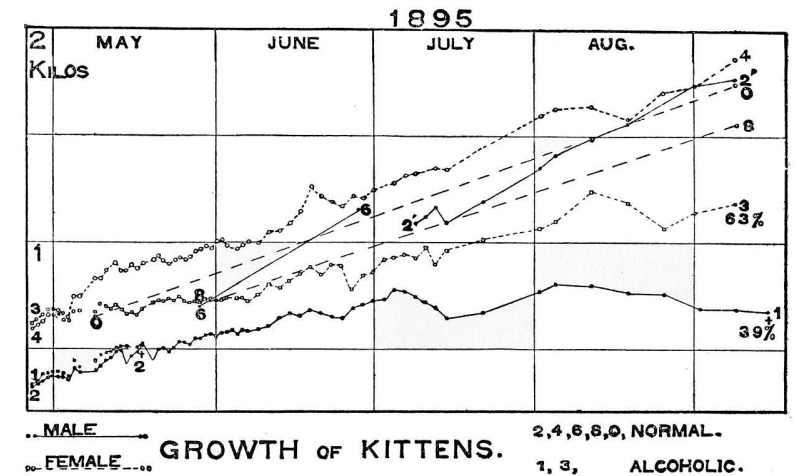
Start Small



Communicate



Measure & Compare



Our Journey – Lessons



Our Journey - Value



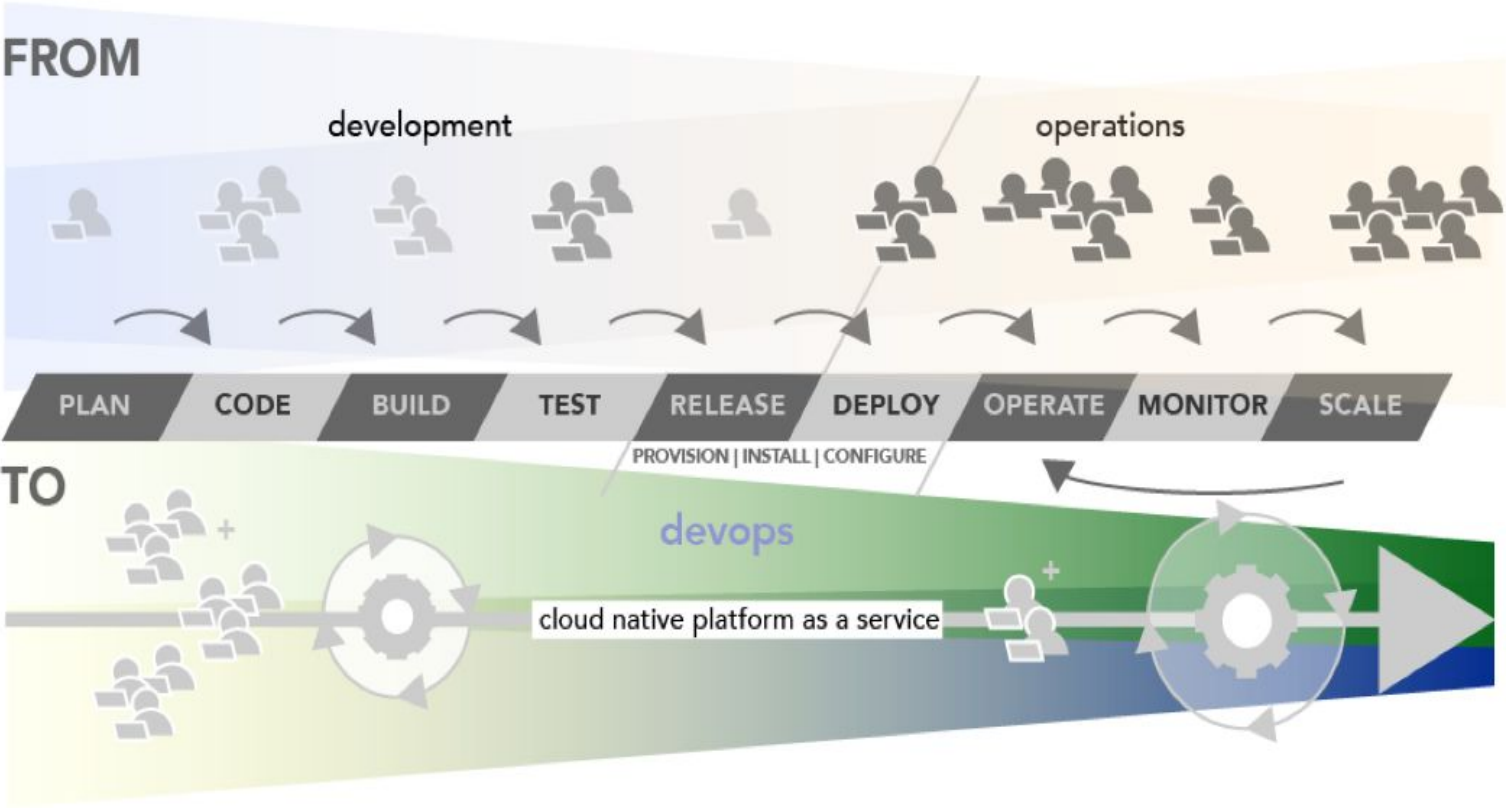
West Customer Value: Building a resilient ecosystem ensuring quality of service throughout solution delivery



Our Journey - Value



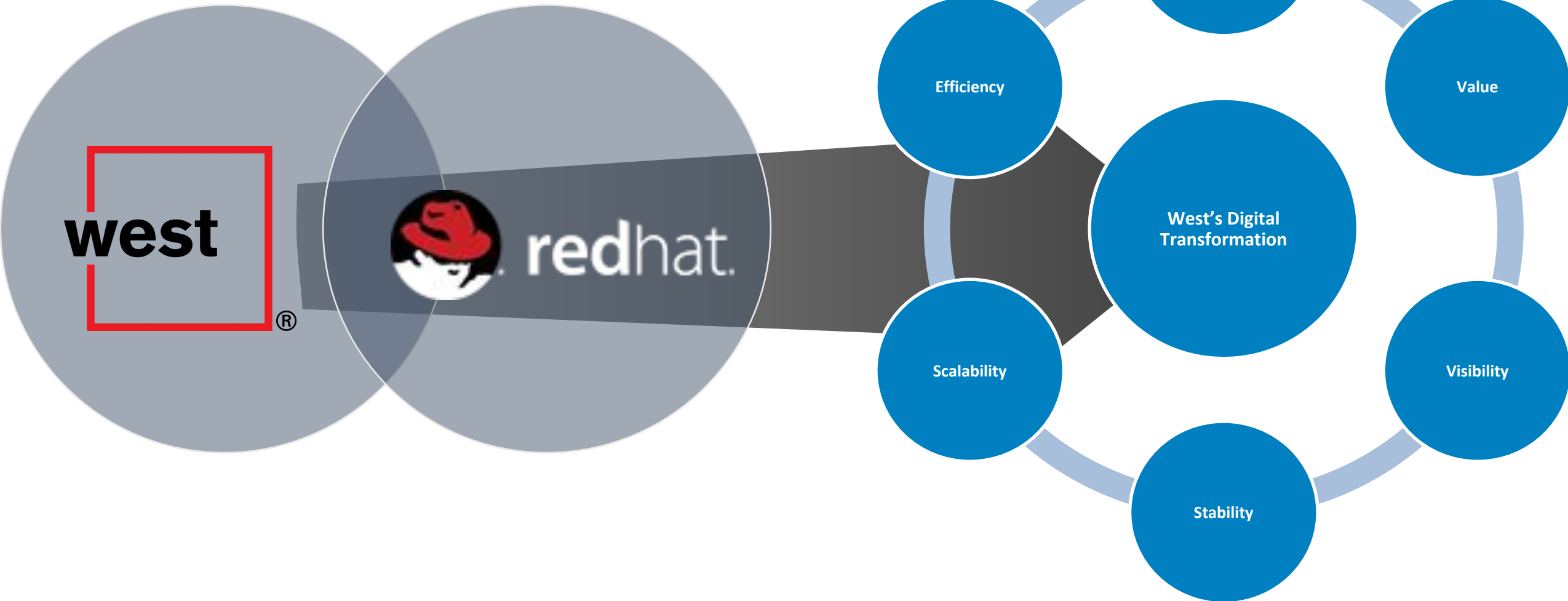
West Internal Value: Using cloud native architecture to upgrade legacy platforms – efficient, scalable, stable and repeatable



- Labor intensive in operations
- Low velocity of product changes
- Limited scalability
- Low platform resilience

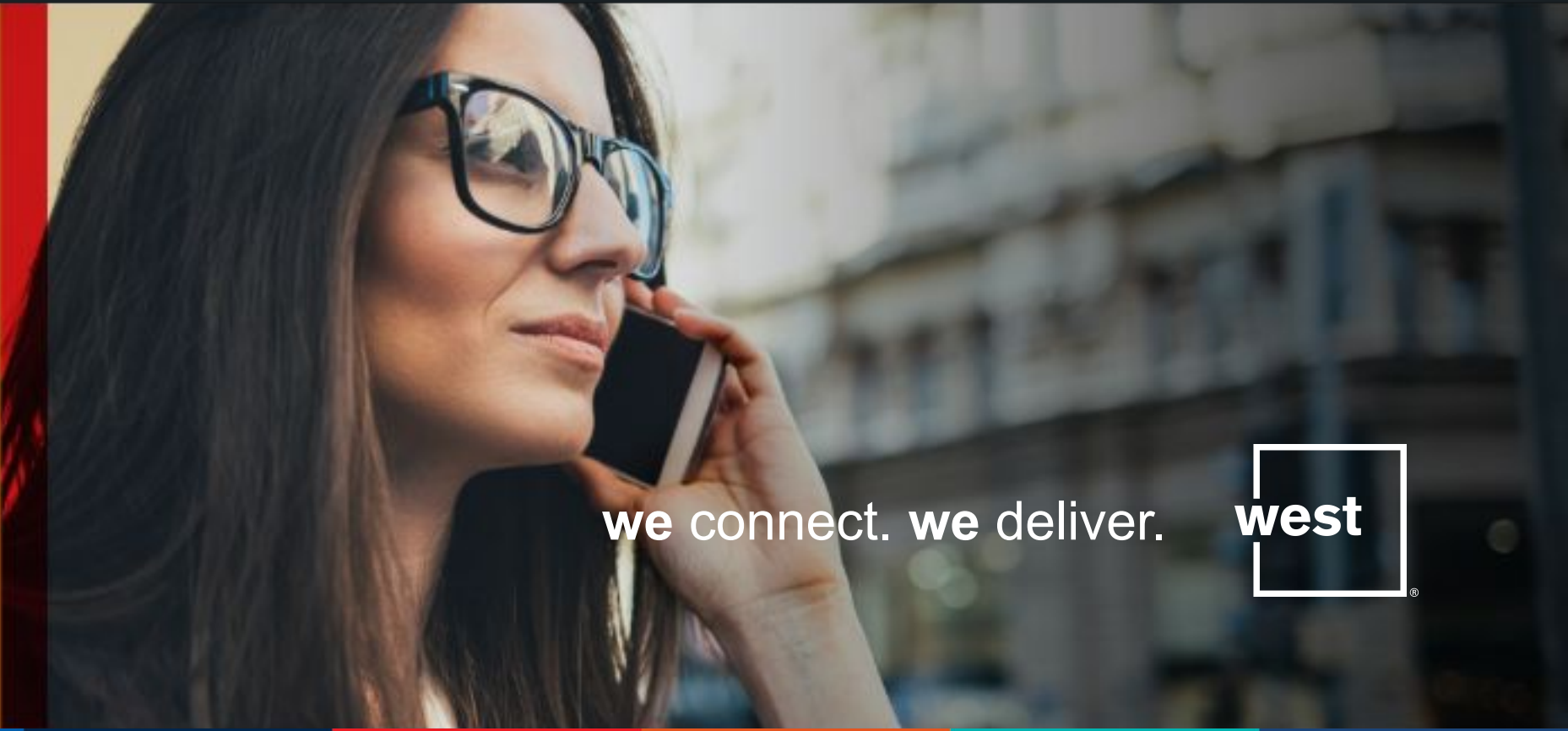
- + Primary focus is value creation
- + High velocity of App Releases
- + Auto provision, scale, resilient
- + Zero down-time

Our Partnerships in Digital Transformation

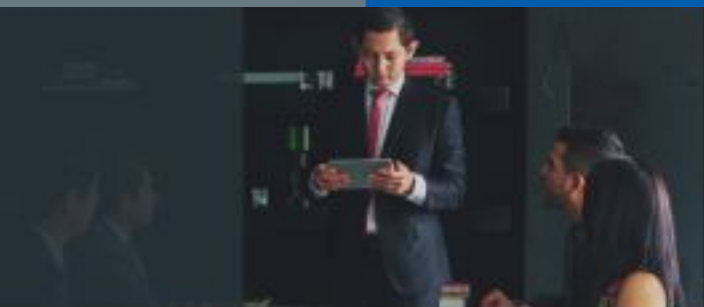


west

Q&A



we connect. we deliver.



Thank You