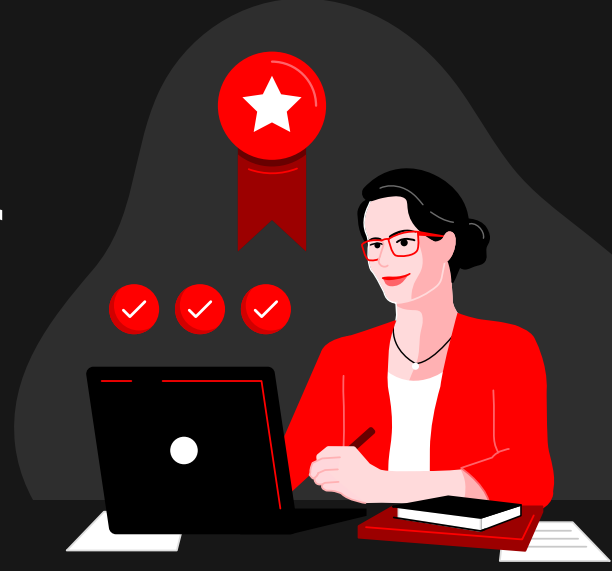


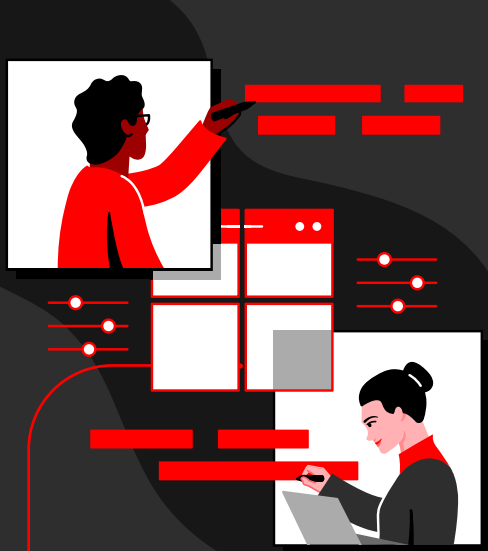
# Build skills with Red Hat partner training



Red Hat helps our partners grow skills and knowledge through flexible training options. Red Hat® training courses are now available to partners at no cost.

## Boost knowledge with industry-recognized benefits

Ensure you know how to effectively use Red Hat solutions to achieve the results you want.



According to IDC, Red Hat training helped IT teams become more effective, providing benefits for their organizations:<sup>1</sup>

### 59%

faster deployment of new IT resources.

### 38%

increase in developer productivity.

### 365%

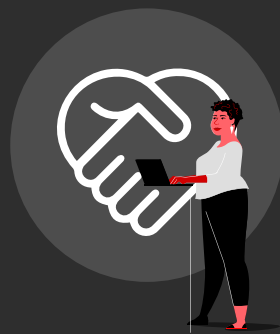
increase in return on investment (ROI) over 3 years.

## Gain skills for success across teams

We are investing in our partner ecosystem by expanding our partner learning offerings.



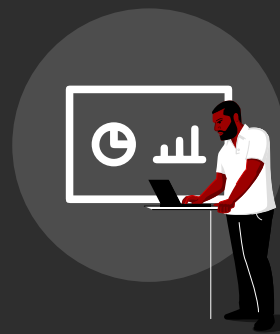
Benefit from training created specifically for your role:



Sales



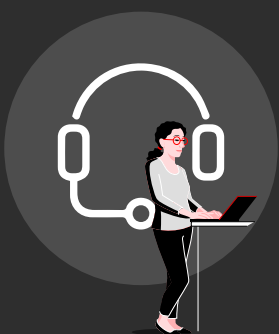
Consultants



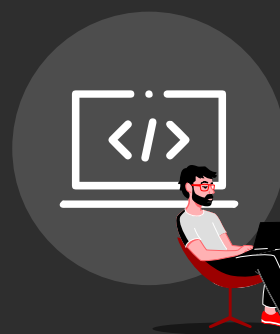
Sales engineers



Solutions architects



Customer-facing IT support



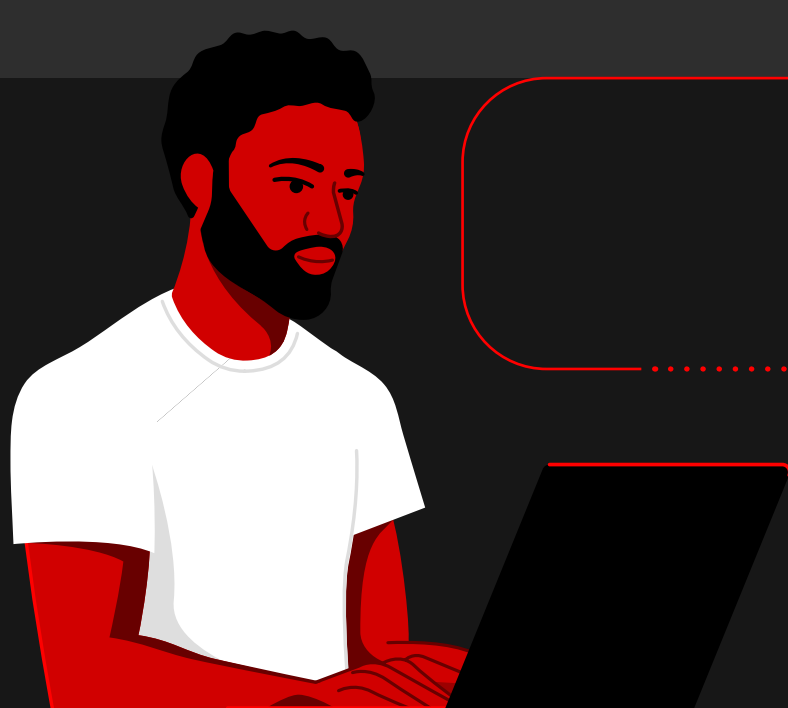
Developers

## Take your learning to the next level

Active Red Hat partners have access to self-paced training at no cost through the Red Hat Partner Training Portal. Use your **partner discount** to purchase additional ways to train, like instructor-led training and video classroom, through Red Hat Training and Certification.



	Red Hat Partner Training Portal	Red Hat Training and Certification
Product-based courses	✓	✓
Text-based learning	✓	✓
Hands-on labs	✓	✓
Available on demand	✓	✓
Process-based courses		✓
Instructor-led training options		✓
Video classroom		✓
Certification exams		✓
Accreditations	✓	



1. IDC Business Value White Paper, sponsored by Red Hat, The Business Value of Red Hat Training, Doc. #US46999720, December 2020.