

The Business Value of Standardizing on Red Hat Enterprise Linux

IDC found that interviewed customers achieved significant value by standardizing on Red Hat Enterprise Linux (RHEL) to simplify the management of their Linux based workloads and environments. Through IT cost savings, staff productivity gains, performance improvements, and business enablement, IDC projects that interviewed organizations will achieve benefits worth an annual average of \$26 million which would result in a three-year ROI of 313%.

KEY RESULTS



\$373,000

in average annual benefits per 100 on-premises and cloud based VMs that are standardized on RHEL



313%

three-year return on investment



12-month

payback on investment

CUSTOMER QUOTE (FINANCIAL SERVICES):

"A standardized platform makes it easier for everyone in my organization. We have achieved faster development, which makes us faster to go to market. It's a competitive advantage."

INFRASTRUCTURE BENEFITS

- **34%** reduction in Linux-based distributions
- **26%** reduction in physical servers
- **32%** reduction in three-year TCO

IT STAFF EFFICIENCIES

- **34%** more efficient IT infrastructure team
- **33%** more efficient security team
- **48%** quicker on-premises virtual server deployment
- **46%** quicker to complete security updates
- **43%** quicker cloud based virtual server deployment
- **47%** quicker to respond to security vulnerability
- **26%** more time innovating for IT infrastructure team

APPLICATION DEVELOPMENT AND TIME TO MARKET BENEFITS

- **33%** more productive developers
- **48%** more applications developed per year
- **93%** quicker completion of change or configuration to production applications
- **62%** more features developed per year

PERFORMANCE, COMPLIANCE AND RISK BENEFITS

- **54%** reduction in unplanned downtime
- **76%** improvement in MTTR
- **19%** more productive compliance teams

CUSTOMER QUOTE (HEALTHCARE):

"The main reason to standardize on RHEL was their support for the newer technologies, which are disruptive technologies for better use case and capacity. They offer strong Cloud Service Provider support and end user technical support which was a big benefit. In addition, RHEL's roadmap is very active in terms of AI adoption, GenAI adoption, adaptability, and security"