



The Business Value of Using Red Hat Open Source Solutions for SAP Workloads

IDC's study demonstrates the value for organizations of running their business-critical SAP environments, including SAP S/4HANA, on Red Hat enterprise open source solutions. Study participants reported that their use of Red Hat solutions has **enabled the performance, reliability, and scalability required for creating value with SAP**, even as they benefit from **more efficient infrastructure and security teams**.

KEY RESULTS



\$94,500
annual benefits per
100 SAP users



318%
5-year ROI



99%
less unplanned
downtime

CUSTOMER QUOTE, BIOTECHNOLOGY COMPANY:

“The most significant benefits for us of having a Red Hat operating environment for SAP is ease of use and better documentation. Compared to other open-source solutions, Red Hat is more enterprise level and provides strong support when we experience a glitch.”

Benefits in Terms of:



IT BENEFITS

61% more
efficient IT
infrastructure teams

24% more
efficient IT security
teams



AGILITY AND PERFORMANCE

54% faster
to deploy new compute
resources

63% faster
to deploy new storage
resources



DEVELOPMENT

32% higher
developer productivity

24% faster
development lifecycle,
new applications



BUSINESS OPERATIONS

\$33 million higher
annual revenue per
organization

33% higher
productivity, analytics
teams

CUSTOMER QUOTE, FINANCIAL TECHNOLOGY COMPANY:

“The most significant benefit that we see with Red Hat solutions for our SAP environment is getting the uptime that we need, the system just runs. . . We're more agile and we can actually deploy during the day, with minimal disruption, so there's a lot less planned downtime.”