

Intellect builds a robust modern platform for financial institutions



Intellect Design Arena creates solutions for a range of financial services institutions across the globe, connecting business, technology, and operations to drive value for their customers. The partnership with Red Hat gives Intellect access to a robust enterprise-grade open source platform with the trusted support needed for mission critical systems.

Partner Resources

Red Hat ISV Partner Program

Software and Services

Red Hat® OpenShift®

Red Hat Support

Red Hat Consulting



Technology

4,000+ employees
25 offices

Benefits

- ▶ Offered customers a full and transparent value proposition
- ▶ Provided crucial access to technology for innovation
- ▶ Guaranteed rapid resolution of any issues
- ▶ Inspired confidence with enterprise-grade open source technologies

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Chief Technology Officer, Intellect Design Arena

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Solving the needs of tomorrow's businesses

A global leader in financial solutions for banking, insurance, treasury, and other financial services, Intellect Design Arena is committed to anticipating and solving the needs of tomorrow's businesses. Intellect's more than 260 customers span 97 countries across the globe, and each has very specific needs. “Our customers had a breadth of requirements due to differences in local regulations and local competition,” said Krishna Rajaraman, Chief Technology Officer at Intellect. “They also had four similar pain points: adapting quickly to changing markets to compete with new players, making products and services contextual for individual customers, enabling a digital experience optimized for efficiency, and scaling beyond initial volume projections.”

Customers turn to Intellect for solutions that address these four specific pain points. Intellect has more than 25 years of deep domain expertise and a rich suite of modern technology products. Its focus today is on enabling its cloud-native multiproduct fintech data platform which pulls data together that can be used for decision analysis and help drive product solutions. Value-added APIs allow customers to improve data quality that can be used for any kind of automation needs.

With many financial firms looking for a container orchestration platform as they move into the cloud, many are gravitating towards Red Hat OpenShift. “Our platform is microservices-based and built on Red Hat OpenShift,” said Rajaraman. The Red Hat solution supports the platform's process orchestration and workflow sequences.

Walking the customer journey together

Intellect does more than simply deliver technology solutions; it also helps its customers piece together the various components to create a solution that meets their individual needs.

Red Hat is a critical part of the story. “Red Hat gives us open source products backed by enterprise-grade support, which is essential for serving our customers and building new capabilities,” said Rajaraman.

Intellect knows it can rely on Red Hat to be there throughout the customer journey, from the initial customer engagement through the proposal stage to solutions in production for customers to, ultimately, support and maintenance.

Delivering an enterprise-grade platform

The partnership with Red Hat gives Intellect access to robust enterprise-grade open source technology, from operating systems to application services and beyond. “Red Hat platforms and technologies provide a solid foundation on top of which we can build reliable solutions,” said Rajaraman. “And our customers are always comfortable with the Red Hat technologies.”

The value-add that Red Hat brings to Intellect goes beyond the technology. Red Hat delivers value throughout customer engagements. “In Red Hat, we have a partner who understands and accommodates customers' pressure points and pricing,” said Rajaraman. “Red Hat helps us create a viable value proposition for the customer, from both technical and commercial perspectives.”

Building a comprehensive offering together

Supported a full and transparent proposal

Red Hat helps Intellect describe the Red Hat components to its customers as part of a full package offering, from the operating system to the application, from the front office to the back office. The transparency gives the customer good visibility to better understand the value of the proposal and the expectations associated with ongoing upkeep and maintenance.

Provided crucial access to technologies

Through the partnership, Intellect can test Red Hat technologies with its products to understand 'how the whole thing moves' and, thereby, ensure its solutions are optimized on the Red Hat stack. What's more, the partnership gives Intellect access to an extensive knowledge base, including the ability to test out its products at development stage on the Red Hat Container Platform through the Red Hat OpenShift Partner Program.

Guaranteed a rapid response

The support Intellect gets from Red Hat and the rapid response provided gives Intellect the confidence that any issues can be effectively resolved. The partnership ensures wide access to development-level support so Intellect can address issues before they impact the customer.

Inspired open source confidence

The open source confidence that Intellect has gained from Red Hat has been a significant differentiating factor in the company's ability to meet business challenges—especially when it comes to scaling and tight implementation timescales. Intellect knows it has production-grade components able to meet any stringent customer requirements.

Building on each other's strengths

Over the years, the partners have built up a good level of trust and an excellent synergy between the partners' offerings. "While we innovate on a set of value-added services focused on our domain, Red Hat has been innovating on the horizontal platforms and services," said Rajaraman. "We have a complementary set of capabilities that, when put together, provides a best in breed solution."

Intellect's focus for the next five years is on building an open finance platform backed by open APIs and open cloud standards. And Red Hat will continue to be a critical partner. "Red Hat is a promoter of open standards-based products and a good contributor to the open source community," said Rajaraman. "Our focus and innovation on an open architecture led by open standards strengthens the synergy between Red Hat and Intellect Design Arena. We look forward to a successful future together."

About Intellect Design Arena

Intellect Design Arena Limited is a global leader in financial technology for banking, insurance, and other financial services. With a rich suite of products across the organization, it is an authority on vertical and integrated products that enable institutions to meet their ambition to be the principal service provider to their customers.



About Red Hat Innovators in the Open

Innovation is the core of open source. Red Hat customers use open source technologies to change not only their own organizations, but also entire industries and markets. Red Hat Innovators in the Open proudly showcases how our customers use enterprise open source solutions to solve their toughest business challenges. Want to share your story? [Learn more.](#)



About Red Hat

Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers develop cloud-native applications, integrate existing and new IT applications, and automate and manage complex environments. [A trusted adviser to the Fortune 500](#), Red Hat provides [award-winning](#) support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.

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