

# Axcelinno Rapid Start for Red Hat Ansible Automation Platform



axcelinno.io

<https://www.axcelinno.io/>

## Partner resources

Red Hat® Apex Partner

Red Hat Premier  
Reseller Partner

Red Hat Premier  
Training Partner

## Software

Red Hat Ansible®  
Automation Platform

Axcelinno helps organizations across industries accelerate innovation through technology while simultaneously upskilling staff. Recognizing that customers need help implementing IT automation solutions quickly, Axcelinno used its Red Hat partnership to build Axcelinno Rapid Start for Red Hat Ansible Automation Platform. Along with deploying Red Hat Ansible Automation Platform, Rapid Start includes mentoring and training to help customers maximize value from automation in as little as two weeks.



## IT Services

1-50 employees

## Benefits

- ▶ Realized value from automation in half the time, often within two weeks
- ▶ Addressed complex automation use cases through mentoring
- ▶ Improved visibility of assets and workflows for enhanced control
- ▶ Integrated with existing enterprise systems for access and source control

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**Farhan Hussain**  
General Manager  
Axcelinno

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## Helping customers accelerate innovation and embrace change

Axcelinno is a new kind of consulting firm, one that helps organizations across all industries accelerate innovation through technology while simultaneously upskilling staff. As early pioneers of agile delivery and DevOps, its passionate teams use technology to help customers embrace change, navigate disruption, build strong foundations, and create impactful digital capabilities.

Technology is reshaping industries and customer expectations at an unprecedented rate. And adopting digital tools has become critical for companies as they compete in today's increasingly digital world.

## Partnering to help customers adopt IT automation

“Automation can make the difference between keeping pace with customer demand and falling behind,” said Farhan Hussain, General Manager at Axcelinno. After all, manually performing routine tasks and complicated processes only eats up time and money. IT automation makes businesses more efficient and saves them money but also increases quality while reducing risk.

Red Hat Ansible Automation Platform helps organizations automate IT infrastructure easily and accelerate service delivery. A complete IT automation solution, the platform automates provisioning, configuration management, application deployment, security, and more.

## Axcelinno Rapid Start accelerates automation capabilities

With IT automation a critical and strategic initiative in many organizations, first-time Ansible users in particular need help implementing IT automation solutions quickly and across multiple platforms and teams. And that is precisely what Axcelinno Rapid Start helps them to do.

Axcelinno Rapid Start helps organizations accelerate their automation capabilities for a wide range of tasks, including Windows and Linux® environment provisioning; configuration and patching; and firewall, security, network router, and switch configuration. “Axcelinno Rapid Start for Red Hat Ansible Automation Platform is a great entry point for our customers and a great opportunity for them to see the success we can deliver,” said Hussain.

The packaged offering includes a Red Hat Ansible Automation Platform subscription plus Axcelinno professional services and classroom training. As a Red Hat Apex Partner, Premier Partner, and Premier Training Partner, Axcelinno is well-positioned to install and configure the automation environment and to provide expertise and mentoring.

## Enhancing value from a solid automation platform

### Realized value from automation 50% faster

The packaged solution allows organizations to introduce a stable Red Hat Ansible Automation Platform environment as a core component of their automation strategy 50% faster. They can realize value in less time—often within a couple of weeks—rather than months or years.

### Addressed complex automation use cases through mentoring

Hands-on mentoring and documentation on best practices for Red Hat Ansible Automation Platform provided by Axcelinno teaches organizations how to rapidly automate complex use cases.

### Took advantage of existing capabilities

The joint solution was designed and built to help organizations maximize their existing IT systems. Simple integrations mean they can make use of existing user stores to manage user credentials for access control and repositories for managing source control for Ansible playbook versions and more.

### Strengthening the partnership with Axcelinno Rapid Start as a managed service

With the strength of its partnership contributing to the success of Axcelinno Rapid Start for Red Hat Ansible Automation Platform, Axcelinno is now looking to offer the solution as a managed service. The partners will continue to work together to ensure the Axcelinno Rapid Start offerings remain closely aligned with the Ansible Automation Platform roadmap. "Axcelinno Rapid Start will evolve alongside Red Hat Ansible Automation Platform so customers can benefit from all new features and capabilities," said Hussain.

The Axcelinno General Manager concludes by emphasizing the importance of its Red Hat partnership: "Our Red Hat partnership is critical for Axcelinno for bringing low-risk enterprise solutions to market, and for our customers in enabling highly-supported and secure solutions. We look forward to continuing our collaboration."

### About Axcelinno

As an early pioneer of agile delivery and DevOps, Axcelinno uses technology to help its clients become industry leaders by embracing change, navigating disruption, building strong foundations, and creating impactful digital capabilities. Its technologists bring successful, field-tested techniques and ideas from around the globe to open source solutions.



### About Red Hat Innovators in the Open

Innovation is the core of open source. Red Hat customers use open source technologies to change not only their own organizations, but also entire industries and markets. Red Hat Innovators in the Open proudly showcases how our customers use enterprise open source solutions to solve their toughest business challenges. Want to share your story? [Learn more.](#)



### About Red Hat

Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers develop cloud-native applications, integrate existing and new IT applications, and automate and manage complex environments. [A trusted adviser to the Fortune 500](#), Red Hat provides [award-winning](#) support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.

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