MIGRATION TCO AND ROI SERVICE

BUILD A VERIFIED BUSINESS CASE FOR MIGRATION FROM UNIX TO RED HAT ENTERPRISE LINUX

If you are looking for ways to shed the costs and performance limitations of your existing UNIX installation, you are not alone. More and more Fortune 500 organizations are solving these problems by migrating to Red Hat® Enterprise Linux®.

Understanding the savings and cost structure of a migration from UNIX to Red Hat Enterprise Linux is critical if you are to accurately project net improvements and realize total cost of ownership (TCO) and return on your IT investment (ROI). To help you with this process, Red Hat Consulting offers the Red Hat Enterprise Linux Migration TCO and ROI Service to verify your savings.

RED HAT ENTERPRISE LINUX MIGRATION TCO / ROI SERVICE

This short-term consulting engagement analyzes your existing environment to project the costs and benefits associated with a migration to Red Hat Enterprise Linux.

The Red Hat Enterprise Linux Migration TCO and ROI Service arms you with the data you need to make sound business decisions about a potential migration to Red Hat Enterprise Linux. The engagement leverages market-leading ROI analysis to evaluate your specific environment in order to project potential TCO savings and business value from migrating your current UNIX server infrastructure to Red Hat Enterprise Linux-based servers.

Red Hat consultants are field-tested Linux veterans who guide you through the migration TCO and ROI service. Our consultants have decades of experience working with leading companies in financial services, healthcare, and telecommunication industries, as well as with most government agencies.

By involving a consultant early, you get valuable insight into migration best practices. This approach leaves you better equipped to migrate opportunistically so you can:

- Maximize cost savings and efficiencies during the transition
- Speed time-to-production
- Drive ROI

The exact hours and time required depend on the complexity of your environment.

SCOPE

During a Red Hat Enterprise Linux Migration TCO and ROI Service, a Red Hat consultant will:

- Hold a kickoff meeting to review and assess your approach, identify migration candidates, and communicate client dependencies (data gathering and reporting)
- Review client-provided data for completeness
- Perform financial analysis for typical and worst-case scenarios
- Evaluate the financial costs and benefits of migration to Red Hat Enterprise Linux
- Provide full documentation
- Deliver a comprehensive report and brief assumptions, findings, and recommendations, including:
- A comprehensive report detailing cost analysis of current IT environment versus proposed Red Hat Enterprise Linux environment
- Customized proposed solution
- TCO comparison and a risk-adjusted cost-benefit analysis of the proposed solutions impact
- Investment summary
- ROI summary

BENEFITS

Typical benefits to this engagement include:

- TCO and ROI analysis that captures projected costs and overall benefits associated with migrating to Red Hat Enterprise Linux
- Fact-based, financial comparison of your existing infrastructure versus your projected Red Hat Enterprise Linux environment
- A verified, data-driven, coherent business case for migrating from UNIX to Red Hat Enterprise Linux

- Valuable insight needed to prioritize migration as a potential solution

- Demonstrated cost-of-action over status quo

- Customized evaluation for your specific hardware and software stack

- Actual and hypothetical scenarios to address both 'why' and 'what if'

REQUIREMENTS

To ensure smooth service delivery, the following people from your organization should be available to work with the consultant during the engagement:

- **Sponsor**
  As your ultimate sign-off authority, the sponsor provides guidance and an escalation point, should one be necessary.

- **Project manager**
  This person manages the day-to-day activities related to this engagement and ensures the timely delivery of information required for the project.

- **IT and other staff**
  Successful delivery of our service requires access to competent professionals who provide relevant information about your IT infrastructure.

The Red Hat Enterprise Linux Migration TCO and ROI Service requires a detailed review of your IT environment. Attention to detail at the beginning of the engagement is crucial in order to provide an evaluation that is fully aligned with your requirements.

ABOUT RED HAT CONSULTING

Red Hat Consulting has a proven track record helping customers do more with less by fully utilizing the value of their subscriptions. Our global team of consultants comprises architects and engineers who are Red Hat product experts. Cumulatively, they have decades of experience integrating Red Hat Enterprise Linux into unique and varying environments – always ensuring maximum performance and value.

GET STARTED

Using the results of your Red Hat Enterprise Linux Migration TCO and ROI Service as a guide, your Red Hat account team will advise you on migration options, discuss technical requirements, and answer any questions you might have. Every migration project, no matter the size or scope, requires detailed planning to ensure success. For more information on the Red Hat Enterprise Linux Migration TCO and ROI Service or any other Red Hat consulting offering, visit **redhat.com/consulting.**

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