

**DATASHEET**

# RED HAT PATHWAY TO OPEN SOURCE ENABLEMENT

Transforming culture and processes to harness open source business value

There's no longer any question that Linux® and open source provide viable alternatives to proprietary solutions. And while the business values of effective open source consumption are well-known, enterprise organizations are seeking mentoring and proven techniques on how to proactively harness the power of open source and overcome organizational objections.

The most effective way to reap maximum benefits from open source is to implement policies around the adoption, consumption, and management of technologies and community development practices.



This strategic consulting service addresses the fundamental aspects of open source adoption.

## PATHWAY TO OPEN SOURCE ENABLEMENT

To help formalize enterprise open source adoption, collaboration, and governance strategies, Red Hat offers the Pathway to Open Source Enablement. This Pathway provides enterprise organizations with proven practices and recommendations demonstrated by Red Hat to transform culture and processes to harness open source business value.

This strategic business consulting service:

- Gives customers the tools and processes to safely, formally, and effectively consume open source technologies in their enterprise.
- Mentors customers in effectively collaborating with or contributing to open source communities for their strategic benefit.
- Guides customers in creating strategic open source projects and communities to share development costs and risks.

## EMBARKING ON YOUR PATH

Each Pathway begins with an assessment of your organization's business goals, the maturity of your infrastructure and OSS adoption, as well as an exploration of open standards practices.

During the initial phase, a Red Hat consultant will:

- Introduce open source concepts and examine different open source approaches and opportunities that can address your organization's desired level of maturity.
- Assess current processes, infrastructure, and capabilities to determine readiness to accept and scale open source.

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## BENEFITS

- Provides the tools and processes to safely and effectively consume open source at an enterprise level.
- Mentors on effective collaboration and contribution to open source communities.
- Advises on creating strategic open source projects and communities to share development costs and risks.
- Provides support in areas such as business model development and collaboration frameworks.
- Is delivered by a Red Hat Consulting team of enterprise open source experts.

## ENGAGEMENT ARTIFACTS

- OSS immersion workshop
  - OSS maturity assessment
  - OSS governance assessment
  - OSS readiness report
  - Strategic open source blueprint
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- Measure baseline open source competency in areas of governance, community participation, and senior leadership support.
- Develop a strategic open source blueprint that details the open source maturity analysis as well as delivers actionable recommendations for governance and policy, community planning, tools and training, and additional IT efficiency.

## WHY RED HAT

Red Hat believes that the community-powered approach to development and business is the framework for modern and next-generation IT. Innovation is taking place in open communities that are able to create solutions to problems they face every day. Community participants include Red Hat and our partners and customers, as well as other vendors, businesses, education and government organizations, and users of the technologies we help create.

In order to make the most of rapid, community-based innovation, your organization must be prepared to work with these communities and the technologies they develop. Processes must be in place that encourage collaboration and nourish the community pools that provide these gains. Red Hat has deep experience creating these processes and following through to develop open, innovative solutions and services. This work benefits Red Hat, but also satisfies or exceeds our customers' and partners' needs, and creates sustained relationships with modern communities of innovation. Our Pathway offering can show you how to integrate this successful method with your business processes, and help you reap the same rewards.

## RED HAT PATHWAYS

Red Hat IT business transformation services, Pathways, help customers grow and improve their business through open source technologies, proven methodologies, and business and technical consulting services. These strategic consulting engagements help enterprise organizations evaluate where they are and what they need in order to achieve business goals. Drawing from critical business acumen, proven best practices, and unparalleled open source technical expertise, each Pathway guides clients through a custom actionable process that creates value at every step.

## LEARN MORE ABOUT EMBARKING ON YOUR PATH

Red Hat Consulting will be happy to set up a time to work with you and your organization to explore whether this offering is a good fit for your circumstances. Contact us today at [oss-enablement-info@redhat.com](mailto:oss-enablement-info@redhat.com).

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